



Management Committee Minutes

Monday 3 April 2023

Attendance: Janine Curtis, Dwight Graham, Liz Gold, Jess Grissell, Nick Osborne (video), Bec Farquharson (video), Kat Easton (video), Amber Collitts (video), Sam Davie, Jackie Jukes, Kylie Williams (video),

Apologies: Nicole Cadogan, Lauren Jukes, Jane Stoodley, Donna Endresz, Amy Kahler, Nikki Spence, Teesh Scott, Andrew Trenfield, Veronica Lange, Hannah Morgan

Management Committee Meeting Opened: 6.01pm

- Previous Minutes:** The Secretary moved that the minutes from the previous meeting held on 23 February 2023 be accepted as a true and accurate record.
Seconded: Dwight
Carried
- Action Items:** Nick reviewed the open Action Items (AI) in Attachment 1. New actions items have been added.
- Correspondence:** See attachment 2.
- Out of session Business:**
Registrar moved that we reimburse the \$30 umpiring fee per player for Opens and 23s using sponsorship from O.P. Finance.
Seconded: Dwight
Carried
ACTION Dwight (AI #68)
- Treasurer's Report:** The Treasurer presented the reports (February & March) at Attachment 3 and moved that the reports be accepted.
Seconded: Nick
Carried
- Registrar's Report** The Registrar presented the report in Attachment 4, and asked the Committee to note the new AIs #64, 66, & 67.
- Secretary** – update from NNA AGM held on Mon 27 March.
New constitution adopted – exec committee down from 20 to 6, no longer requirement for each team to attend to gain comp point
Coaching development course on Sun 16 April, still a few spots (paid for by NNA)
Save the date – Sat 28 Oct NNA Awards night at Souths
Club duties may change to allocation to one Saturday where the one club is responsible for all duties
Explanation of Intermediate 14/15yrs combined grade. Seniors have 10 divisions (last year 11)
Seniors in odd divisions will play Rounds 1-7 at 2.30pm, 8-14 at 3.45pm. Even divisions will be vice versa
Be familiar with Borrowed Player Policy (table of 8 rule). Link to policy [here](#)
Limit of 4 x umpire requests per team per season
- Coaching Convenor Report (Nick).** The Assistant Coaching Convenor presented the report in Attachment 5
- Umpiring Convenor's Report (Donna).**
Donna has emailed all managers to request a list of their umpires. This is to assist with the attached spreadsheet.

Due to NNA limiting the available umpires a team can request throughout the season to 4, it is important that Waratah has a pool of umpires to assist all age and divisions. Competent umpires of the Club will be requested to assist with coaching / mentoring our junior umpires. If there are players who want to umpire, but are not ready to umpire their team allocated timeslot (eg under 17 umpiring intermediate) We can work with the other umpires and move them onto a more suitable game. This will also assist some of our senior players develop in the junior / sub junior divisions.

10. **Uniform Coordinator Report (Liz)**

Uniform orders have all been placed up to 3/4/2023. With first lot expected to arrive 4/4. Lots of time has been taken to ensure that our new players in our junior teams have a dress or placed an order as well as our new senior players. 2nd hand supplies low and the 25 dresses bought for rego day have now all been sold – this showed the effectiveness of pre-buying uniforms. Liz is in the process now of finalising sizes for Molycop for all new players and then singlets for new senior players. It was confirmed that juniors are **not** receiving free training singlets. Coaches and managers shirts have been handed out depending on sizes that were available with an order required to purchase the remaining shirts. Hopefully everyone will be in uniform for first game. Liz is creating an order form for merchandise to be sold – she has backpacks, metal drink bottles, cooler bags and stubby holders from previous presentations to sell. Be good to get these out the door and used. Tri series uniforms have arrived and are secret squirrel till they are presented!

ACTION: Liz to bank cash from sales (AI #69)

11. **Publicity Report (Donna)**

Facebook and Instagram posts doing well. When there are cancellations of training and games a post will be placed on Facebook and pinned, we will remove the post after the date so we do not have outdated information on the page. Encourage all members to send through photos / videos. We have a few families with mum and daughters / sons playing in our club. We will be doing different player / family profiles. These stories get a lot of attention and are very good publicity. Donna will attend the Tri-series uniform presentation on 12 Apr.

12. **Sponsorship status update (President)**

Tillys Childcare centre – working with Stacey on funding pending quotes for items

ACTION: Exec & Jane to discuss inviting other non-Tri-Series sponsors to launch on 12 April (AI #70)

The meeting confirmed the following:

- CATS and O.P. Finance Logo to be placed on Game Bags.
- CATS logo to go on all Tri-series training singlets
- CATS logo to go on Champs hoodies.
- O.P. Finance logo to go on 23s and Opens hoodies

In subsequent Exec meeting, Nick, Dwight, and Janine (as the Exec in attendance) agreed that there needed to be better and more formal arrangements and engagement with the sponsors and the Exec. Nick will engage with Nicole to get a more indepth update on all sponsorship arrangements

ACTION: Nick, Nicole (AI #71)

13. **Fundraising (Lauren)**

Mother's Day raffle - The Mother's Day raffle is being organised. Raffle tickets will be handed out soon. We still need donations. Manager and coaches to ask teams if they have anything they could donate for the raffle. Or if you know any businesses that would be willing to donate something.

ACTION Coaches and Managers (AI #73)

Trivia night - Trivia night has been organised and locked in with the Bowlo for for 20th May. Theme is jungle safari. Nicole will be the MC for the night. Lauren and Liz will mark on the night. Lauren will get in contact with the Bowlo about some donations. If teams can ask for donations for Tombala raffle (roughly \$50 per team).

ACTION Coaches and Managers (AI #74)

Pie drive - Lauren will be calling Thompsons in the next couple of weeks to organise all dates etc.

Raffles – Our monthly raffles at the Bowlo have been very successful. Our next raffle is in May with the Sabres. And June with the Spitfires. There remains a requirement for a ‘cheatsheet’ for the Club attendees.

ACTION: Donna (AI #50)

14. **Gala Day wrap up (Lauren)**

The gala day was a success. Thanks to Janine and Dwight for running the morning session and to Nick for doing the welcome in the afternoon for all players.

We had all of Waratah teams play except for the 23s. Although they had players filling up other teams which is good to see. We had 4 juniors teams come and join our morning session. 1 from BTAC and 3 from Kotara. As well as some fill in players from another BTAC team. For seniors we had 2 teams come and join on the day. The Albion and OWP. Overall, the day was a success and everyone seemed to have fun.

Feedback is welcomed by emailing exec@waratahnetball.asn.au . Nick raised the point that we need to have a “Lessons Learnt” repository for the end of season washup.

ACTION: Nick (AI #65)

15. **Social Coordinator (Kat)**

Olympics postponed due to timing (teams not yet formed and school holidays) – could be a junior presentation event. Paint n Sip event for August (date TBA) ticketed event. Post-match drinks will continue throughout the season. Team photos will take place once draw is out.

16. **Tri-Series Report (Jane)**

The three Tri-series teams have begun preseason training. The 23s were impacted by weather and fatigue management requirements and were therefore delayed with their court preparation. Overall the teams are gelling well. The Championship and Opens teams participated in our Club Gala Day with some of the 23s assisting with gaps in Champs, Opens, and Hornets. The Tri-series uniforms will be presented on Wednesday 12th April at Mayfield West Bowling Club. The sponsors, *Currawong Aviation Training Services* and *O.P. Finance* have been invited to attend. Currawong Aviation Training Services has donated a bench for the use of Tri-series bench players at games. NNA is planning a Tri-series launch on the Thursday 20th April and our Tri-Series (predominantly Championship) team will participate in NNA season opener gala day.

Any Other Business:

17. **Hoodies for NSG players (Nick)**

Nick proposed that NSG Skills players each receive a hoodie to show Club identity. Treasurer advised we have budget to proceed.

Seconded: Dwight

Carried

ACTION: Janine to engage with NSG for sizing (AI #72)

ACTION: Nick to ask Steph at NNA about NSG equipment (eg pinnies) that may be available (AI #62)

18. **Next Meeting Date:** Monday 15 May 6pm

ACTION: Secretary to approach club for room availability for next meeting – 6pm.

ACTION: Secretary to request reports at least one week prior to meeting date

Dates to note:

- Waratah Tri-series sponsor launch – Wednesday 12 April
- NNA Tri-series launch – Thursday 20 April
- NNA Opening Day Gala/Club Challenge – Saturday 22 April
- Trivia night – Saturday 20 May

Meeting Closed: 7.12pm

Janine Curtis
Secretary

Committee Action Items

WEF 03 April 2023

	Action Item	Source	Lead	Due by	Status
1	Review of these Action Items	SSC	Secretary	Ongoing	Standing agenda item at start of meeting
2	Regular review of goals and tasks	SSC	Secretary	May 2023	Standing agenda item two or three times per year
3	Review GBS activity	Dwight	Dwight	Closed	Write a scoping paper to Exec. Raised at Committee Meeting. EOI submitted to NNA
4	Survey the teams re 2022 and 2023	Jane	Jane	Closed	Raise a survey for Presentation evening Outcomes recorded in OneDrive <i>2022 End of season questionnaire</i>
5	Responsible use of Facebook	Nick	Nick	Closed	Facebook site needs to be moderated Comms Officer is moderator
6	Need to regenerate our 3 x 3 promotion	Isobel	Isobel	Closed	Distribute at presentation
7	Nick to review all Duty Statements at end of season	CM 03 Aug 22	Nick	Closed	Complete – no changes required
8	Nick to review Fundraising and Sponsorship Policy	CM 03 Aug 22	Nick	Closed	Complete - uploaded
9	Nicole advised waiting on response from MyClubMate about the inclusion of mandatory delivery costs	CM 03 Aug 22	Nicole	Closed	In progress Nick to take carriage. 3/2/23 Nick discussed with and sent email to MCM 16/2/23 MCM response imminent 23/2/23 Committee decided to include delivery fees in Uniform Cost. Nick has cancelled the MCM request for work
10	Treasurer to advise members on what fundraising is used for	CM 03 Aug 22	Treasurer / Registrar	Closed	Draft in process with Nick and Dwight CM 24 Feb: No longer required.
11	Exec to work on new design options for GBS uniform	CM 03 Aug 22	Nicole	Closed	GBS uniform approved by Exec.

	Action Item	Source	Lead	Due by	Status
12	Promote rego through Club signage	CM 03 Aug 22	Nicole	12 Oct 22 April 2023 July 2023	MWBC advised they would be happy to have their sports club signage up permanently. [Nick] 28/11/22: Quotes received. [Nick 29/12/22]" Nick has received 10 x coreflute signs 900mm x 600mm CM 23/01/22. Meeting will defer decision re large sign until later in the season. For April meeting. CM 03/04/23. Meeting will defer decision re large sign until at least July
13	Replace Bowlo Logo [Sexualisation of Mae West]	CM 03 Aug 22	Secretary	12 Oct 22	MWBC acknowledged receipt of our corro and have requested us to provide a logo design for netball. New design approved by Bowlo Board via email.
14	Lower ring heights for juniors	SSC	Jane	27 Mar 23	Put the case to the NNA AGM (27 Mar 23), with the pros and cons articulated in a motion. NNA has responded to Jane via email Thursday, 19 January 2023 10:37 AM advising that they will make available adjustable/removable rings for Friday night games
15	Use of Social Media Platforms	SSC	CommsO / Secretary	12 Oct 22	More guidance required on group messaging protocols – this to be added to the current policy, ensuring it is in line with NSW Social Media Policy
16	Sportsmanship to be promoted	SSC	CommsO / Coaching Convenor	2023	Regular promotion on Social Media / Pre season Briefing
17	Comms Officer role needs support	SSC	Exec	12 Oct 22	Create new position of Assistant Comms Officer / Photographer Asst CommsO created and filled AGM 12 Oct 22
18	Coaching Convenor role is too broad	SSC	Exec	12 Oct 22	Create new position of Assistant Coaching Convenor. Position created & filled AGM 12 Oct 22
19	Coaches not aware of mentoring opportunities	SSC	Asst Coaching Convenor	NLT 28 Apr 23	Emphasise coaching mentoring at pre-season briefing
20	Gain info on how new members found out about the Club	SSC	Registrar	01 Jan 23 May 2023	Add question to Registration form – “How did you hear about the Club?” Question added. Registrar to review for Strategic Planning review mid-season
21	Incentives to bring in new players / retain current players	SSC	Exec	Jan 23	Possible reduction in rego fees for introducing a member? CM 12/11/22 – it was decided to not pursue this action.
22	Incentives to bring in new players / retain current players	SSC	Uniform Coord	Jan 23	CM 22/11/22 Liz to source quote for 30 backpacks for junior players and provide to Exec

	Action Item	Source	Lead	Due by	Status
23	Incentives to bring in new players / retain current players	SSC	Uniform Coord	Closed	CM 22/11/22 Liz to source quote for 30 drink bottles for junior players and provide to Exec CM 24/1/23 Will not pursue incentives, but Liz will explore drink bottle options for Club members to purchase Some sales at Rego Day.
24	Promote our uniform options	SSC	Uniform Coord	Closed	Get stock of junior uniforms ready for sale of rego day Ordered
25	Promote our uniform options	SSC	Uniform Coord	Closed	Get stock of uniforms ready for sizing on at rego day Ordered
26	Promote our uniform options	SSC	Uniform Coord	Closed	Get stock of hoodies ready for sale by rego day Liz to get quotes
27	Promote our uniform options	SSC	Uniform Coord	Closed	Get stock of scarves ready for sale by rego day Liz to get quotes Min order of 100 is too expensive at this time.
28	Reinstate the Super Netball bus	SSC	Exec	2023	CM 24 Feb: Not required in 2023
29	More regular email updates for upcoming events	SSC	(Asst) Comms Officer	Closed BAU	Generate short sharp reminders for Club timings and messages for email distro as well as FB, Insta, Website
30	Update / refresh Club website	CM 29 Jun 22	CommsO / Nick	Jan 23 2023	CM 24 Feb 23: Nick to engage MCM to see if we can separate database from website, and maintain emails. Intent is to possibly revert to PlayHQ website options. 3/2/23 Nick discussed with and sent email to MCM who will send other design options via email.
31	Explore vacation care activity or come and try netball session through WEMOOSH for example. Bec available to assist.	CM 12 Oct 22	Alex / Bee Strat Planners	2024	Strategic Planning Committee action for 2024
32	Secretary to approach NNA for expected timeline for outcome of GBS submission	CM 12 Oct 22	Secretary	Closed	Email and response 13 Oct. Expect answer to GBS in next couple of weeks.
33	Dwight and Liz to discuss presentation costs and gift policy as part of the budget	CM 12 Oct 22	Treasurer / Liz	Closed	
34	Dwight to consider how the \$2000 was allocated this year to include Nettyheads	CM 12 Oct 22	Treasurer	Closed	Nick has confirmed that NettyHeads grant should be allocated to NettyHeads (or similar) event by 31 May 21
35	Liz to approach her insurer to see if premium increases and report to Exec	CM 12 Oct 22	Equipment Officer	Closed	Liz confirmed premium not affected
36	Katrina to arrange pre-season drinks/photo session	CM 12 Oct 22	Social Convenor	Closed	
37	Bec to speak to Carebears for January dates to host Bowlo Friday night raffles	CM 12 Oct 22		Closed	
38	Donna will add promo of Friday night raffles to Facebook	CM 12 Oct 22		Closed	Regular updates in progress Business as usual

	Action Item	Source	Lead	Due by	Status
39	Liz to purchase second hand uniform items (determine reasonable cost)	CM 12 Oct 22	Uniform Coord	Closed	Process in action.
40	Rego Day Saturday 18th February. Registrar to manage and to request support	CM 12 Nov 22	Registrar	Closed	Complete.
41	Coaching Briefing Day Saturday 18 th March.	CM 12 Nov 22	Asst Coaching Convener	Closed	Planning Complete – No further action required
42	Dwight to contact Alex re photo money donation to MND Charity	CM 12 Nov 22	Treasurer	Closed	
43	Dwight and Jackie to confirm Final Function drinks vouchers invoice	CM 12 Nov 22	Treasurer	Closed	
44	Confident Girls Foundation target those who are financially disadvantaged.: Jane to circulate info to Exec and Janine to take lead on application	CM 12 Nov 22	Janine	Closed	Application Submitted. Club advised that we were unsuccessful
45	Updated Club Calendar to be developed for release in January	CM 12 Nov 22	Lauren / Kat	Closed	Calendar developed and website updated.
46	Exec to appoint MPIO from Exec	CM 24 Jan 23	Exec	Closed	23/2/23 Jane appointed as she has done the training
47	Exec to determine Selection Panel	CM 24 Jan 23	Exec	Closed	23/2/23 Jackie, Lauren, Dwight
48	Nicole to contact Nettyheads and check availability for 2 x Tuesday afternoons for juniors	CM 24 Jan 23	Nicole		03/04 update from Nicole - Nettyheads – they have been pretty full and pending numbers they may find it tricky to secure enough coaches to offer a midweek clinic. They could do a Sunday session or after June long weekend their coaches schedules will free up and will allow a Monday for Thursday night
49	Donna to design flyer re raffles and email through to Jackie	CM 24 Jan 23	Donna	Closed	Complete
50	Donna and Jackie to communicate “who, what and how” to do raffles via group chat	CM 24 Jan 23	Donna Jackie		Who and What have been completed, however the meeting agreed that a cheatsheet on how was warranted.
51	Kat to provide various family-friendly social activities ideas for February meeting	CM 24 Jan 23	Kat	Closed	Complete – business as usual
52	Janine to book 4 x courts for 9am – 4pm for Sat 1 st April for Gala	CM 24 Jan 23	Janine	Closed	Booked 30/01/23
53	Nicole to follow up with Tillys Childcare re sponsorship	CM 23 Feb 23	Nicole	01 Mar 23	Sponsorship agreed. However Nicole requested to share emails with Executive for recording purposes.
54	Dwight to send invoice for Currawong Aviation Training Services to Nicole	CM 23 Feb 23	Dwight	Closed	Complete, payment received
55	Secretary to ensure that Waratah members attending NNA AGM are aware of information re NNA Committee proposal	CM 23 Feb 23	Janine	27 Mar 23	Closed

	Action Item	Source	Lead	Due by	Status
56	Donna to craft a letter for donations for Mother's Day raffle	CM 23 Feb 23	Donna	01 Mar 23	Closed
57	Lauren to correspond with Bec to arrange teams / correspondence with BTAC re Gala Day	CM 23 Feb 23	Lauren	01 Apr 23	Closed
58	Lauren to contact OWP re: interest in our Gala Day for senior teams	CM 23 Feb 23	Lauren	01 Apr 23	Closed
59	Janine to contact Cheryl to ask for independent senior team contact details for involvement in our Gala Day	CM 23 Feb 23	Janine	01 Apr 23	Closed
60	Liz to add CATS sponsor logo to game bags	CM 03 Apr 23	Liz	ASAP	The meeting confirmed the following: CATS and O.P. Finance Logo to be placed on Game Bags. CATS logo to go on all Tri-series training singlets CATS logo to go on Champs hoodies. O.P. Finance logo to go on 23s and Opens hoodies
61	Dwight to follow up with Open Plan Finance re 23s sponsorship invoice	CM 03 Apr 23	Dwight	12 Apr 23	
62	Nick to engage NNA Registrar re NSG-Skills plan on 22 Apr 23, and to see if NSG support packs are available from NNA	CM 03 Apr 23	Nick	22 Apr 23	
63	Nick to convene Strat Committee	CM 03 Apr 23	Nick	30 Jun 23	
64	Strat Committee should investigate the causal factors in why we lost over 40 members from 2022	CM 03 Apr 23	Nick	30 Jun 23	
65	Strat Committee Chair to create a 'lessons learnt' document.	CM 03 Apr 23	Nick	25 Apr 24	
66	Registrar consider the "really late registration" factor when building teams	CM 03 Apr 23	Registrar	30 Jan 24	
67	Registrar be observer in 2024 selections, but NOT a selector	CM 03 Apr 23	Selectors	30 Jan 24	
68	Reimburse the \$30 umpiring fee per player for Opens and 23s	CM 03 Apr 23	Dwight	28 Apr 23	
69	Liz to bank cash from uniform sales	CM 03 Apr 23	Liz	22 Apr 23	
70	Exec & Jane to discuss inviting other non-Tri-Series sponsors to launch on 12 April	CM 03 Apr 23	Exec	10 Apr 23	
71	Nick and Nicole to get a more detailed update on all sponsorship arrangements	CM 03 Apr 23	Nick / Nicole	12 Apr 23	
72	Janine to engage with NSG-Skills for sizing for free Hoodies	CM 03 Apr 23	Janine	22 Apr 23	
73	Seek donations for Mothers Day Raffles	CM 03 Apr 23	Coaches / Managers	28 Apr 23	

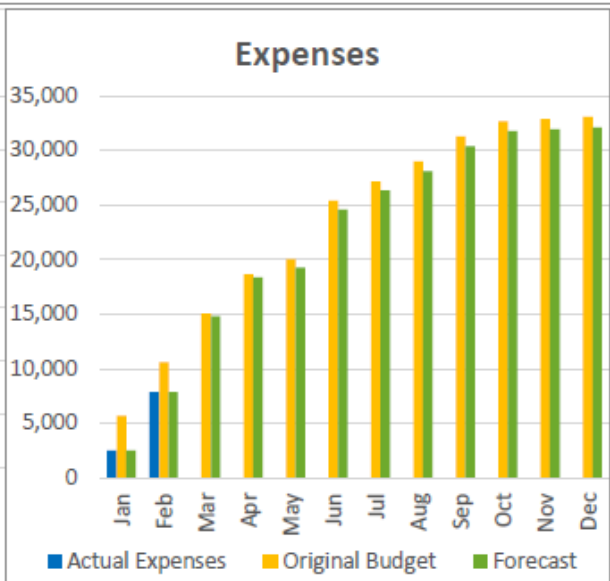
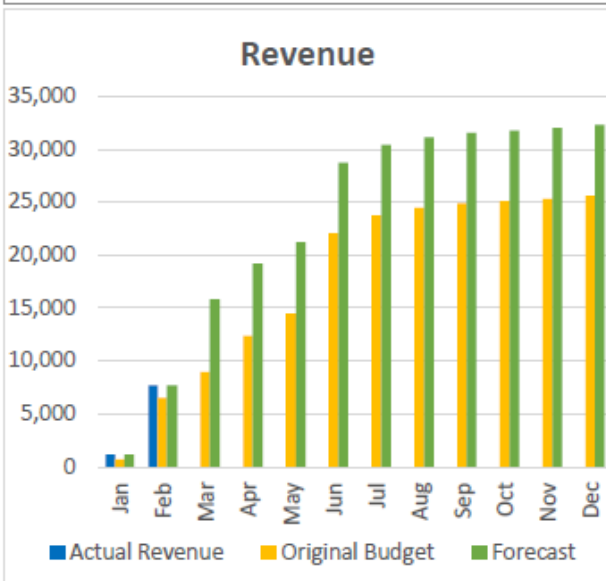
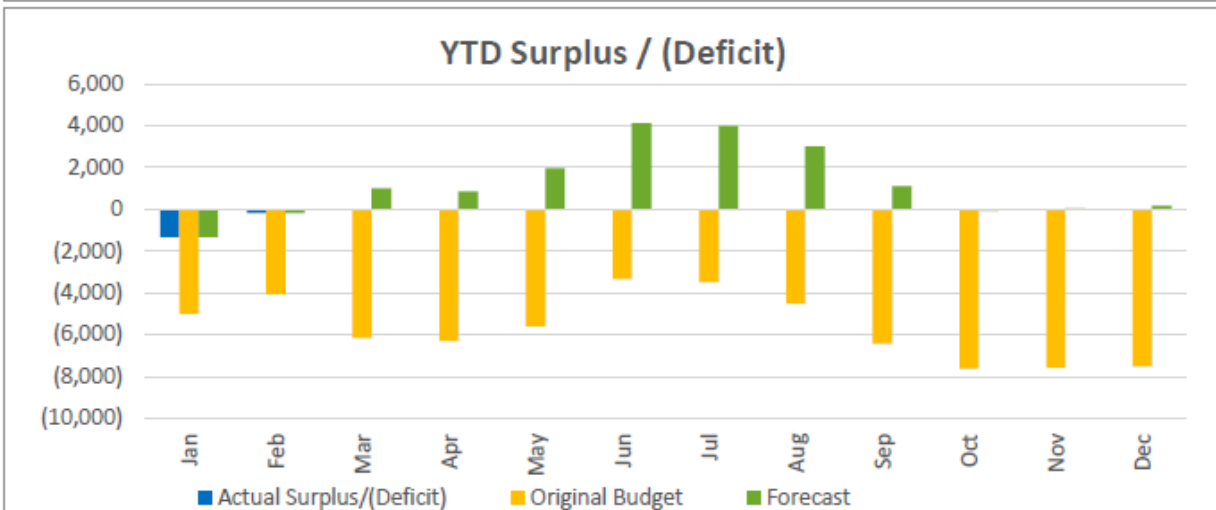
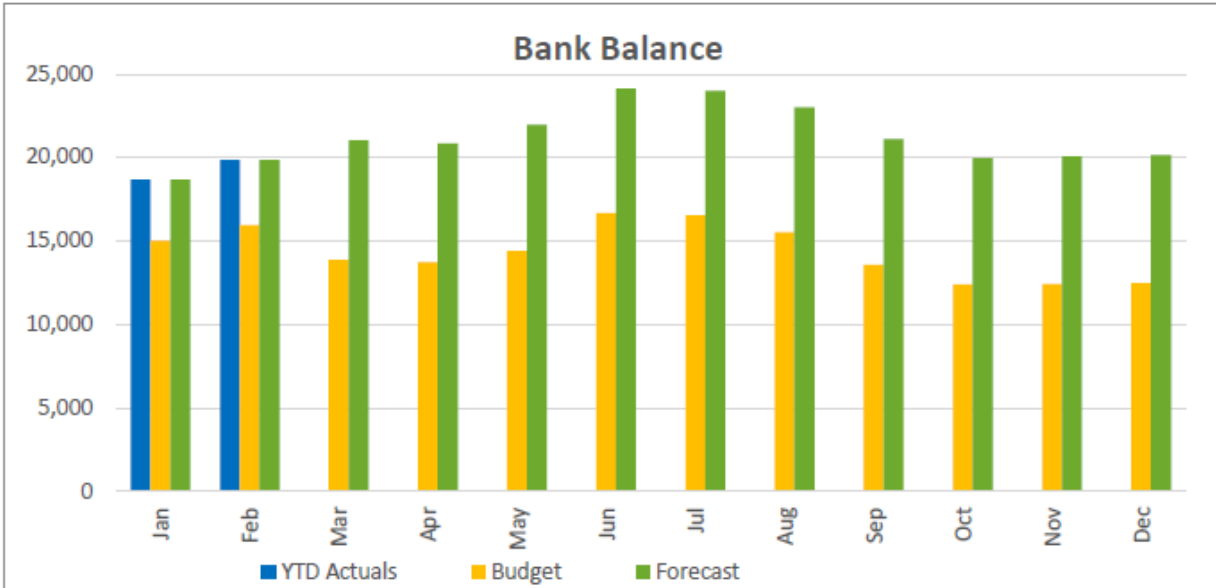
	Action Item	Source	Lead	Due by	Status
74	Seek donations for Tombala Raffles for Trivia Night	CM 03 Apr 23	Coaches / Managers	28 Apr 23	

Attachment 2: Correspondence

IN	OUT	RESPONSE	ACTION
06/03 - NNA Notice of AGM		Shared to teams to send delegates	
12/03 - NNA call for committee positions		Jane nominating for Tri-Series committee (1 per represented club)	
14/03 - invitation from PWCS to attend Community Partners event on Wed 5 April		President or Exec unable to attend.	
	15/03 - WNC to Fair Trading – lodgement of financials		
18/03 - NNA Season Open Day activities on Sat 22 April		Limited to one team per division. Shared to all teams for nominations by 31 March. Limited response, therefore request that teams nominate directly	ACTION: Secretary to re-share nomination form (closes 6 April). ACTION: Teams to take photos/videos and share with Donna
25/03 - NNA reminder that no jewellery permitted while playing. Exceptions are taped wedding rings and medical alert bracelets. Nails can be taped			



February 2023 Finance Report



Notes

YEAR-TO-DATE VARIANCES

At 28 February, we had \$19,861 in the bank, which is \$3,882 above where we had budgeted. The year-to-date operating result of a loss of \$154 is also \$3,882 better than budget.

The main drivers in the result being different to budget were largely timing issues (and which will catch up in following months):

- \$7,008 of registrations, which is \$1,008 ahead of budget. There is still \$2,000 to go to meet the budget. However, given we have one more senior team than 2022 plus the Triserries teams, it is likely we will end up making or exceeding this budget.
- Apparel (uniforms) purchases of \$3,960, was \$1,775 less than budgeted. The second payment of for the Triserries uniforms will be made in March will bring us back on budget.
- \$8 was paid for court hire, which was \$1,343 below of budget. The only payment was for Forum hire, which the Champs and Opens teams paid for (except the final \$8). This leaves money for court hire on wet days for the future.

Forecasting

I am forecasting we will have \$20,183 in the bank at year end, which is very close to where we started the year and \$7,693 ahead of the budget. I am also forecasting the end of year to be a small profit of \$168 (also \$7,693 ahead of the budget).

The significant improvement from last month's forecast is due to:

- Sponsorship agreements reached for Triserries teams totalling \$6,000 (first \$3,000 received early March)
- Apparel sales and purchase being \$600 and \$775 above the original budget.
- A number of smaller variances

Other

- There are five players on payment plans, with \$1,160 owing.
- One of the Champs (Waratah CATS) players had already paid her rego fees and requested she not be reimbursed but her fees be donated to the club. All but the club portion gets paid to NNA and NNSW. I therefore **recommend** the club portion (\$95) be allocated to the players on payment plans (to offset the amount owing), as they appear to be the ones experiencing financial hardship.



WARATAH
NETBALL
CLUB

Waratah Netball Club Inc

Financial Report

YTD, ending 28 February 2023

Income	2023 Month Budget	February Month Actuals	Variation Fav / (Unfav)	2023 YTD Budget	2023 YTD Actuals	Variation Fav / (Unfav)	2023 Budget	Forecast	Variation Fav / (Unfav)
Registration	5,500	5,835	335	6,000	7,008	1,008	9,000	9,164	164
Sponsorship & Grants	-	-	-	-	-	-	7,000	13,000	6,000
Fundraising	200	421	221	350	421	71	2,180	2,180	-
Pie Drive Income	-	-	-	-	-	-	5,500	5,500	-
Apparel Sales	100	280	180	100	280	180	500	1,100	600
Other Income	50	1	(49)	100	1	(99)	600	546	(54)
Presentation Fees	-	-	-	-	-	-	800	800	-
Total Income	5,850	6,537	687	6,550	7,710	1,160	25,580	32,290	6,710

Expenditure:									
Coach and umpire deve	83	-	83	167	385	(218)	1,000	1,000	-
Equipment	21	-	21	42	-	42	250	230	(20)
Coaching Equip & Balls	-	-	-	-	-	-	750	750	-
Pie Drive Costs	-	-	-	-	-	-	5,000	5,000	-
Trivia Night	-	-	-	-	-	-	-	-	-
MyClubMate Fees	-	465	(465)	-	465	(465)	500	465	(35)
Preseason	-	-	-	-	-	-	2,700	2,700	-
Presentation	-	-	-	-	-	-	5,000	5,000	-
Presentation Vouchers	1,060	-	1,060	1,060	1,060	-	2,060	2,060	-
Court hire	1,350	8	1,343	1,350	8	1,343	1,850	1,858	8
Registration	2,040	1,966	74	2,040	1,966	74	3,090	3,090	-
Apparel Purchases	235	2,920	(2,685)	5,735	3,960	1,775	9,735	8,960	(775)
Fundraising Costs	28	-	28	48	-	48	300	264	(36)
Miscellaneous Costs	73	-	73	145	20	125	870	745	(125)
Total Expenditure	4,889	5,359	(470)	10,586	7,864	2,722	33,105	32,122	(983)
FY18-19 Inc/(Exp)	961	1,178	217	(4,036)	(154)	3,882	(7,525)	168	7,693

Bank Account		Petty Cash	
Balance at 01 Jan 23	20,016	Balance at 01 Jul 21	292
Total Credits	7,710	Income:	
Total Debits	7,864	Outgoing:	
Current Balance	19,861	Closing Petty C	292

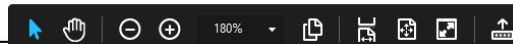
Net Worth		Outstanding Debtors	
Bank Balance	19,861	Registration	-
Petty Cash	292	Uniforms	-
Less debtors	-		
Net Worth	20,154		

Increase/(Decrease) (154)

check ok

check ok

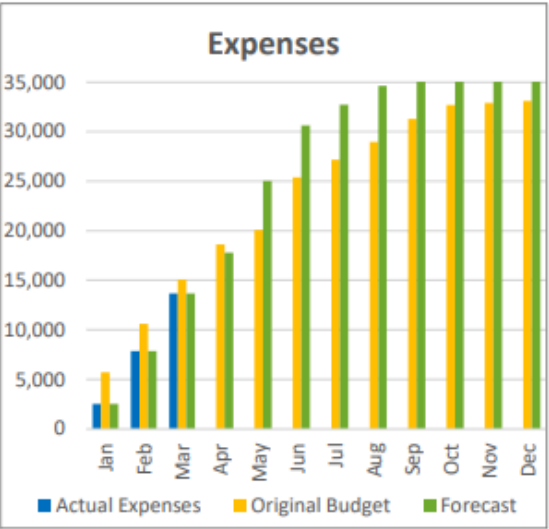
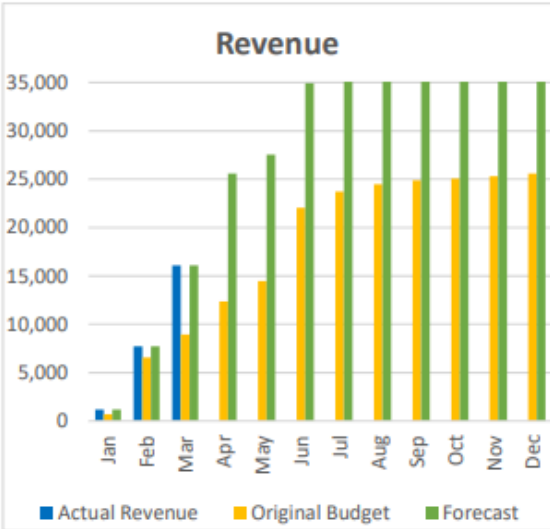
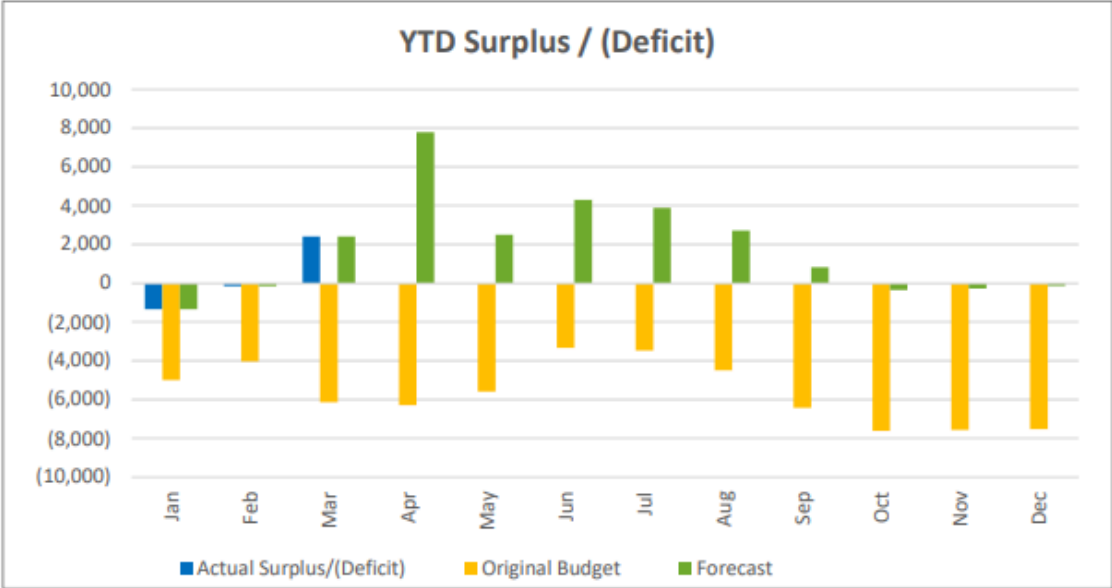
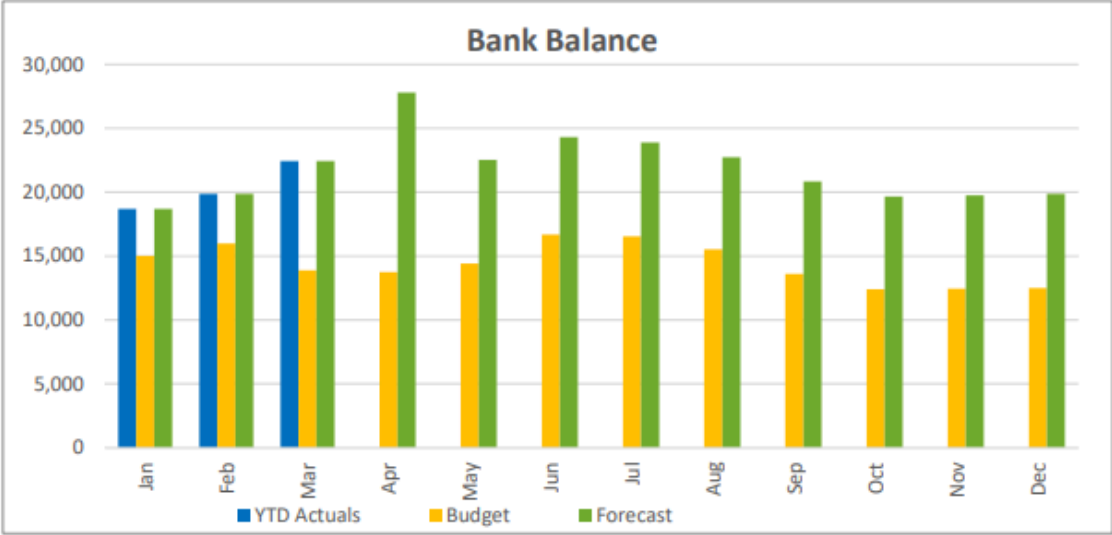
DJ Graham
Dwight Graham
Treasurer



**Attachment 3b:
Treasurers Report March**



March 2023 Finance Report





March 2023 Finance Report

Notes

YEAR-TO-DATE VARIANCES

At 31 March, we had \$22,423 in the bank, which is \$8,541 above where we had budgeted. The year-to-date operating result of a profit of \$2,407 is also \$8,541 better than budget.

The main drivers in the result being different to budget were largely timing issues (and which will catch up in following months):

- \$10,990 of registrations, which is \$2,990 ahead of budget and \$1,990 above the whole year budget. We have 2 more teams than I budgeted and most senior teams are full of players.
- Sponsorship is \$3,000 more than the YTD budget due to the unbudgeted receipt of the Currawong Aviation Training Services sponsorship related to the Triseries
- Apparel (uniforms) sales of \$1,411, is \$1,111 more than budgeted.
- Court hire is showing \$1,343 ahead of budget but this is merely a timing issue, as I had budgeted the lights payment to NNA in April.

Forecasting

I am forecasting we will have \$19,876 in the bank at year end, which is very close to where we started the year and \$7,693 ahead of the budget. I am also forecasting the end of year to be a small loss of \$139 (\$7,386 ahead of the budget).

The significant improvement from last month's forecast is due to:

- Sponsorship agreements totalling \$12,500 to be received:
 - Triseries:
 - Unbudgeted - Currawong Aviation Training Services - \$3,000 – received
 - Unbudgeted - Open Plan Finance - \$3,000 yet to be received
 - Unbudgeted - sponsorship agreement with Tilly's for juniors worth \$4,000. This is budgeted to be totally offset by purchases, hence a neutral financial affect.
 - Year 2 of the Molycop sponsorship of \$2,500, which is also fully offset by purchases (apparel) and
 - The Bowling club \$3,000 annual sponsorship.
- The refunding (\$660) of the \$30 per Opens and 23s player umpire fees for the Triseries (funded form the OP Sponsorship)
- A number of smaller variances

Other

- There are five players on payment plans, with \$630 owing and all are on track.
- One of the Champs (Waratah CATS) players had already paid her rego fees and requested she not be reimbursed but her fees be donated to the club. All but the club portion gets paid to NNA and NNSW. I therefore **recommend** the club portion (\$95) be allocated to players on payment plans xperiencing financial hardship.



March 2023 Finance Report



Waratah Netball Club Inc

Financial Report
YTD, ending 31 March 2023

Income	2023 Month Budget	March Month Actuals	Variation Fav / (Unfav)	2023 YTD Budget	2023 YTD Actuals	Variation Fav / (Unfav)	2023 Budget	Forecast	Variation Fav / (Unfav)
Registration	2,000	3,982	1,982	8,000	10,990	2,990	9,000	10,930	1,930
Sponsorship & Grants	-	3,000	3,000	-	3,000	3,000	7,000	17,000	10,000
Fundraising	150	257	107	500	678	178	2,180	2,180	-
Pie Drive Income	-	-	-	-	-	-	5,500	5,500	-
Apparel Sales	200	1,131	931	300	1,411	1,111	500	1,611	1,111
Other Income	50	-	(50)	150	1	(149)	600	491	(109)
Presentation Fees	-	-	-	-	-	-	800	800	-
Total Income	2,400	8,370	5,970	8,950	16,080	7,130	25,580	38,512	12,932

Expenditure:									
Coach and umpire deve	82	70	12	250	455	(205)	1,000	1,000	-
Equipment	21	-	21	62	-	62	250	230	20
Coaching Equip & Balls	250	-	250	250	-	250	750	750	-
Pie Drive Costs	-	-	-	-	-	-	5,000	5,000	-
Trivia Night	-	-	-	-	-	-	-	-	-
MyClubMate Fees	-	-	-	-	465	(465)	500	465	35
Preseason	-	-	-	-	-	-	2,700	2,700	-
Presentation	-	-	-	-	-	-	5,000	5,000	-
Presentation Vouchers	-	-	-	1,060	1,060	-	2,060	2,060	-
Court hire	-	-	-	1,350	8	1,343	1,850	1,858	(8)
Registration	1,050	1,380	(330)	3,090	3,346	(256)	3,090	3,346	(256)
Apparel Purchases	3,000	4,309	(1,309)	8,735	8,269	466	9,735	15,269	(5,534)
Fundraising Costs	21	-	21	69	-	69	300	250	50
Miscellaneous Costs	73	50	22	218	70	147	870	723	147
Total Expenditure	4,497	5,809	(1,312)	15,084	13,673	1,411	33,105	38,651	(5,546)
FY18-19 Inc/(Exp)	(2,097)	2,561	4,659	(6,134)	2,407	8,541	(7,525)	(139)	7,386

Bank Account		Petty Cash	
Balance at 01 Jan 23	20,016	Balance at 01 Jul 21	292
Total Credits	16,080	Income:	
Total Debits	13,673	Outgoing:	
Current Balance	22,423	Closing Petty C	292

Net Worth		Outstanding Debtors	
Bank Balance	22,423	Registration	-
Petty Cash	292	Uniforms	-
Less debtors	-		
Net Worth	22,715		
Increase/(Decrease)	2,407		

check ok

check ok

DJ Graham
Dwight Graham
Treasurer

Attachment 4: Registrars Report

In 2023 the Club has registered 16 teams, which is an increase of four on last year. As at 27 March 2023, the Club has 166 members (including coaches and NetSetGo) in PlayHQ (MCM numbers are slightly different due to recording purposes). In 2023 we had 137 members. The team breakdown for 2023 is:

Tri-series:	3 teams	Cats, Sabres, O.P Finance 23s
Senior	6 teams	Maes, Hornets, Avengers, Titans, Raptors, HIYN
17s	1 team	Spitifres
15s	1 team	Cruisers
13s	1 team	Capris
10s	2 teams	Ravens, Kittyhawks
8s	1 team	Superstars
7s	1 team	Goldies
NetSetGo	3 players	
NPM	10 coaches, 1 x manager	

While these numbers reflect a positive vector, this is mainly due to the introduction of the Tri-series teams. However this in itself is a very positive outcome for the Club is cause for celebration.

Without the Tri-series teams, the Club numbers would be relatively stable.

This year we gained over 70 new players, which is a very good outcome. While many of these were for Tri-series, it also included a whole new team from another association (Medowie), and many new recruits.

However, the Registrar also noted that we had over 40 players who did not return from 2022. This represents nearly 30% of our 2022 membership, and included all three of our Net Set Go – Skills players. While there is some anecdotal evidence as to why some members did not return, the Registrar recommended that the Strat Committee investigate the causal factors in more depth – possibly via a survey.

Action: Strat Committee Lead (AI #64)

The Registrar has not yet reviewed the ‘how did you hear about the Club’ (Action Item 20), but will have that data ready for the Strategic Planning session due mid-year.

The Registrar highlighted the high numbers of players in the lower graded senior teams. He advised that we have had to turn away several players due to there being no room left in those teams, and that perhaps we could have allowed room for late registrations. This was particularly applicable this season where there was such a long period between NNA registration and the season start. He did note there are other constraints, in particular finding coaches and suitable training venues. He recommended that in future we consider the “really late registration” factor when building teams to allow room to manoeuvre.

Action: 2024 Registrar (AI #66)

The Registrar thanked the selectors for their work in developing the Senior and Junior team lists. He also thanked Nicole and Bec for the work in sorting out the Sub-junior (including 10yrs) teams. Building the teams at all levels was a difficult task, particularly when trying to accommodate all the requests. While not all players were completely satisfied, the Registrar suggested that the selection and team allocation was overall very well handled.

The Registrar pointed out that being an observer in the Selection discussion enabled him to keep track of movements and potential issues. He recommended that for 2024 the Registrar continue to NOT be a selector, but remain an observer of the discussions and outcomes.

Action: 2024 Selection Committee (AI #67)

Team Data

Team	Grade	Role	Name	Mob	Email	Crt	Day/Time
Goldies	7s / Brown	Coach	Kylie Williams	0421 866 775	kylieabc@gmail.com	3	Tue 5.00 - 6.00
		Manager					
Superstars	8s / Brown	Co-Coach	Belinda Ingram	0407 438 703	bmingram75@gmail.com	?	Mon 4.30 - 5.30
		Co-Coach	Nikki Spence	0421 356 651	nikki.r.spence@gmail.com		
		Manager	Jacque Garcia	0405 406 496	leilucaceramics@gmail.com		
Kittyhawks	10s / 3	Coach	Renee Nicoles	0425 285 712	reeneenicoles@yahoo.com	3	Tue 4.30 - 6.00
		Manager					
Ravens	10s / 2	Coach	Bec Farquharson	0407 198 273	becstar.85@hotmail.com	4	Tue 4.30 - 5.30
		Asst Coach	Rachel Liddell	0438 731 539	liz.gold@bigpond.com		
		Manager					
Capris	13s / 2	Coach	Amber Collits	0451 588 771	ambercollits@icloud.com	4	Wed 4.45 - 6.00
		Manager	Nicole Cadogan	0421 215 372	nicole@waratahnetball.asn.au		
Cruisers	Int / 3	Coach	Hannah Morgan	0476 240 626	morganhannah225@gmail.com	4	Tue 5.30 - 7.00
		Manager	Liz Gold	0438 731 539	liz.gold@bigpond.com		
Spitfires	17s / 3	Coach	Dwight Graham	0419 552 484	dwight.janet.graham@gmail.com	3	Thu 6.00 - 7.30
		Asst Coach	Kelsey Hankin	0448 807 725	kelseyhankin01@gmail.com		
		Manager	Liz Gold	0438 731 539	liz.gold@bigpond.com		
HIYN	Sen / 10	Manager	Melinda Simpson	0422 338 346	melj37@bigpond.com	-	-
Raptors	Sen / 10	Coach	Ashleigh Philips	0435 227 574	ashleigh.phillips18@gmail.com	3	Tue 6.00 - 7.30
		Manager	Bec Farquharson	0407 198 273	becstar.85@hotmail.com		
Titans	Sen / 7	Coach	Veronica Lange	0438 067 670	avlange@bigpond.com	4	Thu 6.30 - 8.00
		Manager	Donna Endresz	0418 881 317	donna@waratahnetball.asn.au		
Avengers	Sen / 4	Coach	Lauren Jukes	0434 421 373	laurenkatejukes@outlook.com	4	Thu 6.00 - 7.30
		Manager	Kat Easton	0401 008 960	katrina.easton@uon.edu.au		
Hornets	Sen / 3	Coach	Nick Osborne	0468 889 500	nick@waratahnetball.asn.au	3	Thu 6.00 - 7.30
		Manager					
Maes	Sen / 2	Coach	Jane Stoodley	0427 040 702	jane@stoodley.com	7	Mon 6.00 - 7.30
		Manager	Amy Kahler	0437 673 661	richardsa@btac.nsw.edu.au		
O.P. Finance	Tri 23s	Co-Coach	Nick Osborne	0468 889 500	nick@waratahnetball.asn.au	3	Thu 7:15 - 8.30
		Co-Coach	Amber Collits	0451 588 771	ambercollits@icloud.com		
		Manager	Donna Endresz	0418 881 317	donna@waratahnetball.asn.au		
Sabres	Tri Opens	Co-Coach	Jackie Jukes	0417 472 457	jukesy4@optusnet.com.au	11	Wed 6.00 - 7.30
		Co-Coach	Andrew Trenfield	0405 147 514	andrew.trenfield19@gmail.com		
		Manager	Jessica Hoffman	0434 437 983	jessica.grissell@hotmail.com		
Cats	Tri Champs	Co-Coach	Dwight Graham	0419 552 484	dwight.janet.graham@gmail.com	12	Wed 6.00 - 7.30
		Asst Coach	Sara Gilbert	0450 901 828	sara.gilbert90@outlook.com		
		Manager	Janine Curtis	0411 118 665	janine.curtis10@newcastle.edu.au		

Attachment 5: Coaching Convenor's Report

The Asst Coaching Convenor advised that all teams have coaches appointed – the list is in the Teams Table in the Registrar's report. Nick in particular welcomed six new coaches to the coaching group:

- Hannah Morgan (Cruisers Coach, and Hornets player)
- Nikki Spence (Superstars co-coach, and Titans player)
- Kylie Williams (Goldies Coach)
- Renee Nicholes (Kittyhawks Coach)
- Kelsey Hankin (Spitfires Assistant Coach)
- Rachel Liddell (Ravens Assistant Coach, and Spitfires player)

Nick advised that courts had been arranged for all but a couple of sessions of training – we are just waiting on NNA Facilities Manager (Helen Wilson) to confirm the status of the courts for the Superstars (Monday afternoon) and the Capris (Wednesday afternoon).

Those new and returning coaches have been advised of the financial support available from the Club, and the need to complete, at a minimum, the Foundation course.

Reimbursements and refunds as per the Club Policy *Coaching and Official Subsidies* are being actioned by the Executive.

The Coaching Convenor and Assistant are hosting the Coaches and Managers Briefing at the Mayfield West Bowling Club on Saturday 15th April at 1030 to 1200. The Assistant advised that this is primarily focussed at the Coaches, but would be highly beneficial for the Managers to also attend.