

Management Committee Meeting

Thursday 10th September 2020PresentJane Stoodley, Dwight Graham, Amy Kahler, Nick Osborne, Jackie
Jukes, Isobel Stoodley, Megan Newbury, Nicole Cadogan and Ellie
StanleyApologiesDavid Cadogan, Lauren Jukes, Donna Endresz, Veronica Lange, Erin
Cullen, Carla KillenMeeting Opened6.35pm

Agenda

1. **Previous Minutes**: Isobel moved the minutes be accepted as a true and accurate record, Nicole seconded. Carried.

2. Reports/Outstanding Business

- a. Treasurer's Report (see attached, brief summary below)
 - i. Mayfield West Bowling Club Sponsorship: Nicole has sent a letter and knows the MWBC AGM is on this Sunday. Likely to have outcome soon.
 - ii. \$20 refunds: all who requested have been processed.
 - iii. Full refunds (Netball NSW/NNA): no info from NNA however Treasurer and Registrar have all organised ready to refund our members. Plan to refund those who have provided their information already and then chase people who haven't provided details (staggered).
 - iv. Dwight Graham moved that the Financial report be accepted. Seconded Nick Osborne. Carried.
- b. Registrar's Report

The Registrar noted that in addition to the report provided at the last meeting, the following Casuals registrations were completed up to 10 September and anticipated for rest of the season:

Imogen Beckley2 x Casual "Goldies"Tasila Mulholland3 x Casual "Goldies"Kim Elliot3 x Casual "Cheetahs"

Vivien Redina	1 x Casual "Cheetahs" (anticipate 2nd & 3rd Casual)
Janine Curtis	1 x Casual "Cheetahs" (anticipate 2nd & 3rd Casual)

The Registrar also noted that Netball NSW had stated that any members who withdrew would NOT be able to re-register. However, NNA Registrar had been pragmatic about the need for Casual players, and had agreed to support using 'de-registered' players be Casuals. This applies to Tasila Mulholland and Janine Curtis.

Noting that four of our Casuals will play three games they will effectively become 'Permanent' registrations. However, the out of session Executive discussion has agreed that Casual players will not be required to pay the WNC fees usually applied above the NNA fees. This is as per the papers submitted by Treasurer and Registrar vide. Documentation to be uploaded to Onedrive.

Action: Isobel

The Registrar also noted that the Club Registration Spreadsheet will need to be updated at the end of the season from the large changes due to COVID-19.

Action: Nick

c. Fundraising Report

i. October Long Weekend BBQ: Lauren to contact Waratah Village to see if possible. Lauren to organise if this is an option.

Action: Lauren

d. Coaching Convener's Report

- i. Plans to meet with coaches active and non-active for end of season review and plan next year.
- ii. Coaches selection policy: draft viewed, with minor suggestions. To be presented at AGM.
- iii. Process for 23s Team in 2021

Coaching convener noted the frustration over trials for this year, with heavy input by other clubs and poor timing (many clubs had trialed before Christmas and we trialed early 2020). Wary that sponsorship from Inner Glow may not be an option next year. To sponsor the 23s with plans to sponsor Opens and Greater there would need to be an additional sponsor as all teams had their uniforms and polos paid for by Inner Glow, Greater had their registration covered, and we are unsure if Opens had their registration also covered by their sponsor Osborn Law. All WNC offered 23s this year was reduced registration. Also wary that it would be ideal for there to be a feeder team for 23s (ie 21s).

Plan: to contact other Inner Glow teams - organise trials for November and discuss how closely they want to be aligned with us.

Action: Jane and Nicole

e. Umpiring Convener's Report

All is well with senior and junior umpiring. Noted that NNA is providing umpires.

- f. Social Coordinator's Report
 - i. End of Season events:

Aware that with current COVID restrictions we are not able to provide a club event. This is in place until end of September.

 Juniors – To provide gifts at last game or organise an individual team event. Goldies and raptors will be provided trophies. Spitfires and Inner Glow 23s will be provided with the left over bags from last year.

Action: Nicole

2) Senior teams: Seniors will be provided with a beach towel. Teams encouraged to organise their own team event. Plan to give to seniors at the AGM which we may organise in combination as a lunch or Barefoot Bowls event for end of season and support our major sponsor. To organise after season with lifting of COVID restrictions.

Action: Nicole, executive

3. Correspondence

- a. NNA: Newcastle Strategic Sports Plan (see below), Office Duty notice, various COVID Safety updates and reminders (passed on via Messenger to coaches, managers and committee), correspondence with Jane re shortened game times,
- b. Other: Sports Vouchers from Revolution Park Maryville, Kotara South Netball Club correspondance (good sportsmanship with U10s Raptors), Souths Netball Club correspondence (umpiring for U10s game), Newcastle Grammar correspondence (good sportsmanship at Spitfires game).

4. New Business

a. Custom Balls have arrived, to be placed with other equipment.

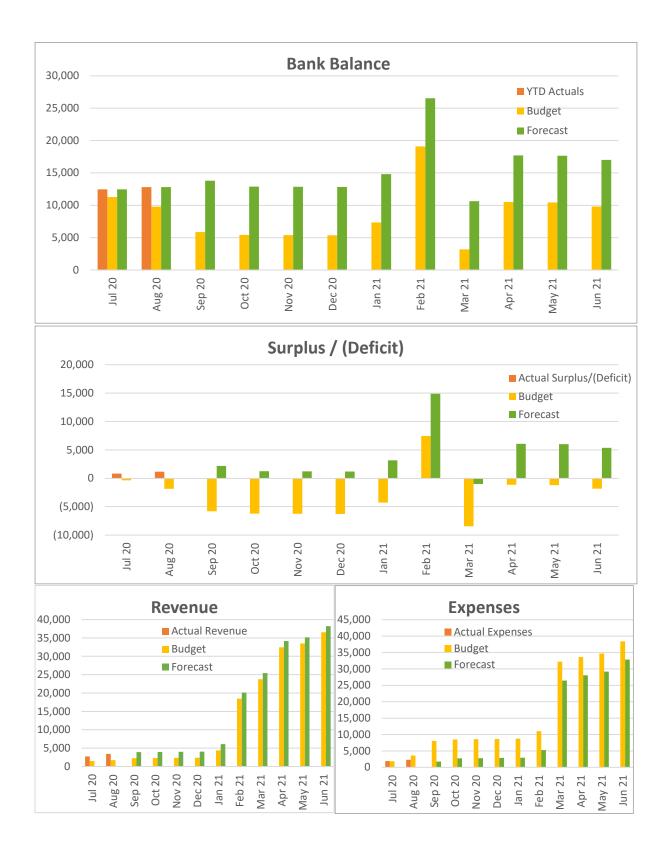
b. Newcastle Strategic Sports Plan: currently at public revision stage. Current suggestion is that all courts be moved to the Union street side (soccer fields moved to Parkway) and additional courts added so that State Titles can be played at Newcastle. Nicole asked everyone to do survey for NNA.

Action: everyone

5. Strategic Plan

Preparation for AGM in horizon. Committee members to consider definition of success for AGM.

Meeting closed at 7.48pm.



<u>Notes</u>

YEAR-TO-DATE VARIANCES

At the end of August (the second month of the 2020/21 financial year) we had \$12,806 in the bank. This is \$3,014 better than we had budgeted and our current result of a surplus of \$1,161 is also \$3,014 better than budget. The main drivers in this result are:

- We received an unbudgeted \$1,000 grant for the NSW government
- I had underestimated the impact of outstanding registration fees being paid and the number of casuals, which has positively impacted us by \$535
- We have spent no money on a presentation, whereas I had forecast a net cost at this point of \$433
- I had expected a negative net impact at this point of refunding registrations of \$1,200 but at this point we have only paid out \$220.

We only have \$20 of rego fees outstanding (from 1 player).

FORECAST

The forecast is very challenging due to a number of unknown variables:

- What next season will look like?
- What sponsorship money we will get from the Bowling Club
- Will we have a presentation?

I am forecasting that we will finish the financial year with \$17,017 in the bank and a surplus of \$5,371. This is based on the following assumptions:

- Normal season next year full registrations
- \$3,000 of sponsorship from the Bowling Club
- Only \$500 spent on a presentation this season

COVID-19 REFUND OPTIONS

We are awaiting the refunds from NNA. As we do not refund the active kids voucher (AKV) we will benefit in a small way - \$725 - from the refund. I estimate that we will receive \$9,630 from NNA and we have \$8,905 of refunds to pay out.



Waratah Netball Club Inc

Financial Report

YTD, ending 31 August 2020

Income	2019-20 Month Budget	August Month Actuals	Variation Fav / (Unfav)	2019-20 YTD Budget			2019-20 Budget	Eorecast	Variation Fav / (Unfav)
Registration	0.00	675.00	675.00	1,475.00	2,205.49	730.49	24,695.00	25,425.49	730.49
Sponsorship	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	3,000.00	0.00
Fundraising - Trivia	0.00	0.00	0.00	0.00	0.00	0.00	1,200.00	1,200.00	0.00
Fundraising - Other	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	3,000.00	0.00
Pie Drive Income	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	3,000.00	0.00
Uniform Sale	0.00	35.00	35.00	0.00	228.00	228.00	500.00	728.00	228.00
Other Income	41.67	0.00	(41.67)	83.33	1,000.00	916.67	500.00	1,416.67	916.67
Presentation Fees	200.00	0.00	(200.00)	200.00	0.00	(200.00)	650.00	0.00	(650.00)
Total Income	241.67	710.00	468.33	1,758.33	3,433.49	1,675.16	36,545.00	37,770.16	1,225.16
				1					
Expenditure:									
Coaches Courses	58.33	0.00	58.33	116.67	0.00	116.67	700.00	583.33	(116.67)
Equipment	0.00	0.00	0.00	0.00	0.00	0.00	500.00	500.00	0.00
Other - Office	8.33	0.00	8.33	16.67	0.00	16.67	100.00	83.33	(16.67)
Coaching Equip & Balls	150.00	0.00	150.00	300.00	324.37	(24.37)	1,050.00	1,074.37	24.37
Pie Drive Costs	0.00	0.00	0.00	0.00	0.00	0.00	2,700.00	2,700.00	0.00
Trivia Night	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Coaching Equip & Balls	150.00	0.00	150.00	300.00	324.37	(24.37)	1,050.00	1,074.37	24.37
Pie Drive Costs	0.00	0.00	0.00	0.00	0.00	0.00	2,700.00	2,700.00	0.00
Trivia Night	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MyClubMate Fees	0.00	0.00	0.00	0.00	0.00	0.00	450.00	450.00	0.00
Preseason	0.00	0.00	0.00	0.00	0.00	0.00	600.00	600.00	0.00
Petty Cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Presentation	316.67	0.00	316.67	633.33	0.00	633.33	3,800.00	500.00	(3,300.00)
Presentation Vouchers	0.00	0.00	0.00	0.00	0.00	0.00	800.00	0.00	(800.00)
NNA Rego & Courts	0.00	210.00	(210.00)	1,345.00	1,540.00	(195.00)	20,130.00	10,695.00	(9,435.00)
Rego & Other Refunds	1,200.00	120.00	1,080.00	1,200.00	220.00	980.00	1,850.00	9,775.00	7,925.00
Social Memberships	0.00	0.00	0.00	0.00	0.00	0.00	250.00	250.00	0.00
Uniform Purchases	0.00	45.00	(45.00)	0.00	188.00	(188.00)	1,200.00	1,388.00	188.00
Fundraising Costs	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00	4,000.00	0.00
Miscellaneous Costs	0.00	0.00	0.00	0.00	0.00	0.00	250.00	250.00	0.00
Total Expenditure	1,733.33	375.00	1,358.33	3,611.67	2,272.37	1,339.30	38,380.00	32,849.04	(5,530.96)
FY18-19 Inc/(Exp)	(1,491.67)	335.00	1,826.67	(1,853.33)	1,161.12	3,014.45	(1,835.00)	4,921.12	6,756.12

Bank Account		Petty Cash	
Balance at 01 Jul 19	\$11,645.52	Balance at 01 Jul 19	\$132.50
Total Credits	3,433.49	Income:	
Total Debits	2,272.37	Outgoing:	
Current Balance	\$12,806.64	Closing Petty C	\$132.50

Net Worth		Outstanding Debtors			
Bank Balance	\$12,806.64	Registration	\$0.00		
Petty Cash	\$100.00	Uniforms	\$0.00		
Less debtors	\$0.00				
Net Worth	\$12,906.64		\$0.00		
Increase/(Decrease)	\$1,261.12				

Dwight Graham Treasurer