



Management Committee Minutes

30 April 2024

Attendance via Vidcon: Nick Osborne, Nicole Cadogan, Dwight Graham, Donna Endresz, Liz Gold, Blake Curtis, Ulrika Knight, Bec Farquharson, Vivien Rendina, Stacey Bernard

Apologies: Jackie Jukes, Andrew Trenfield, Tess Carruthers, Carla Killen, Dave Pontin, Stacey Bernard, Hannah Morgan, Emma Newbold, Jacque Garcia, Jane Stoodley

Meeting Opened: 6.04pm

1. **Previous Minutes:** Secretary moved that the minutes of the previous minutes of 04 March 2024 true and accurate.
Seconded: Bec
Carried

2. **Action Items:** Nick reviewed the Action Items in Attachment 1.

3. **Correspondence:** See Attachment 2.

4. **Out of session Business:**
 - Extra purchase of bench approved by Exec.

5. **Registrar's Report:** (Nick)
 - The Registrar conducted a wash-up to look at improvements for future registrations. The report is in Attachment 3. Nick will raise at end of season review [AI 153]
 - The Registrar advised that we had been successful in the Local Sports Grant. He has applied for it to be paid to our account (although not yet sure when we will receive it). The \$3449 we expect to receive must be spent by 07 Jun 2025 (next year) and should be allocated as follows:
 - NettyHead Junior Training session(s): \$2000
 - NettyHead Coach the Coach session: \$650
 - 3m x 6m Gazebo: \$799

[Afternote: The Exec agreed out of session to buy 2 times 3m x 3m gazebos rather than 1 times 6m x 3m gazebo. Exec chat Fri 03 May refers]

6. **Treasurer's Report:**
 - The Treasurer presented the March and April reports in Attachment 4 and moved that they be accepted.
Seconded: Liz
Carried
 - Dwight investigating fixed term deposit to invest some of our funds to generate return of approx. 4.6% and will provide details to Exec for approval.
 - The Treasurer sought clarification of where Sponsorship Funding would be spent, in particular:

From	Amount	For	Club person responsible
CATS	\$3000	Tri-series	Already spent
Anonymous	\$500	Shooting Clinics	Already spent
Tillys	\$5,000	Juniors?	
Bowling Club	\$4,000	General Club Expenses	N/A
Local Sports Grant	\$3,449	Junior Nettyheads coaching sessions; NettyHead Coaches training session; Gazebo(s)	Coaching convenors; Coaching convenors; Nick
Molycop	\$2,500	Apparel	
Total	\$13,500		

- It was agreed that a small subcommittee should review the sponsorship, and provide options to the Executive. Liz will lead the subcommittee, with Donna and Nick as members. The options will be in accordance with our Sponsorship Policy, and will report back not later than Friday 10 May 2024

ACTION: Liz, Nick, Donna. [AI 154]

7. Coaching Convenor Report: (Hannah/Bec):

- Hannah and Bec have been able to attend all junior games and some senior games. If any coaches want them to attend games or training please contact them to organise.
- With the influx of new members this year and having played 2 rounds, now is a great time to check in with players individually and the team to see how everyone is feeling, what do they like, anything that needs to be changed, anything in particular players want to work on. Whilst it's important to have open lines of communication during the season, a full check in is a great way to make sure you are all on the same page and can continue to have a successful year.
- If there is anything Hannah and Bec need to do more/different/better please contact them.
- Watch this space!!! We will be running a coach the coach workshop for all coaches, assistant coaches or anyone in the club who is potentially wanting to coach in the future. This will be run by NettyHeads as per the Local Sports Grant mentioned above. More information to come soon.
- They will also be running a junior NettyHead session which will be open to all junior players. Please gauge interest from juniors- will be looking at a Sunday.
- Bec is still looking for junior players to assist with our U9 umpiring. Games are at 8am on Saturday morning. Please discuss with players and ask them to contact Bec if interested. Thank you to our U11 Ravens and U11 Kittyhawks who have been doing our U7 Carebears and our U9 Goldies.
- Bec provided report for Coaches and Managers Briefing in Attachment 5
- Jane has developed a "Return to Sport Protocols" document. Nick moved that it be accepted and distributed to coaches and managers.

Seconded: Dwight

Carried

[Afternote: The document is on our website at [Waratah Netball Club, Newcastle, NSW](#)]

8. Umpiring Convenor's Report (Donna)

- Laura McAllister has volunteered at Assistant Umpiring Convenor
- Rachael Liddell has volunteered to be the Junior Umpiring Development Officer
- Donna advised new program of umpiring working well, utilising our pool of umpires and drawing in others as needed.
- Donna has asked if anyone interested in attending an Umpiring Development Session on a Sunday to let her know, covering practical application of rules during play and introduction of new rules. Could coincide with coach the coaches sessions. Or Donna could attend specific training sessions, either junior or senior.

ACTION: Donna to communicate this to Coaches & Managers Chat [AI 155]

9. Communication Officer Report (Emily)

- Nil to report

10. Sponsorship Report (Blake)

Sponsor status

- C.A.T.S – Re-confirmed @ \$3,000
- Molycop – Re-confirmed at \$2,500 (p/a – 2 years)
- Tilly's – Re-confirmed at \$5,000 (p/a – 2 years)
- Mayfield West Bowling Club at \$4,000 (p/a – 2 years)
- OPFinance – Has declined for 2024
- Glendale Warehouse – Not in a position to re-sponsor for 2024
- Makin Mattresses – Have made contact and sent proposal but have not followed up
- Scarlett Financial (New opportunity) – Have forwarded a proposal

Commentary:

- General feedback that all sponsors across the board have not seen huge ROI
- Specifically, MWBC:
 - Seeking better support/communication within the club to promote events
 - Suggested joint events with Cricket and Baseball clubs?
 - Would like to see better attendance at raffle/fundraising events

Suggested Actions:

- Increase social media posts and advocacy for all sponsors – Happy for all and any ideas and suggestions
ACTION: Nicole to provide Blake access to facebook to he can add sponsor posts [AI 156]
ACTION: Janine to remind Coaches & Managers to get photos of teams in their uniforms [AI157]
- Propose a sponsor hand-over (novelty cheque?) type event (Meet sponsors for a photo-opportunity to generate content – Suggest Nicole is best nomination?) happy to arrange. Dwight moved an approved spend of up to \$200
Seconded: Janine
Carried
ACTION: Blake to investigate cost of novelty cheque [AI 158].
- Dwight moved a vote of thanks to Blake for taking on the role and bringing in increased
Seconded: Nick
Carried
- **ACTION:** Lauren as Fundraising Manager to regularly remind dates of upcoming raffle night and importance of attending into Coaches & Managers Chat [AI 159]
- Investigate a sponsor day/dinner/lunch @ MWBC? (Have not organized one myself, but keen to hear ideas/suggestions from the club exec)
ACTION: Comms Officer to create facebook post about upcoming raffles each month [AI 160]
- **ACTION:** Nadine to investigate dates/times of finals series of Suncorp Super Netball and holding viewing at MWBC. [AI 161]
- Need to promote attendance at MWBC (Check in with MWBC (Jackie?) to understand upcoming calendar of club events)
- Have established a Waratah Netball LinkedIn page – Now provides a platform for sponsors to link back/share posts (ask that anyone on LinkedIn please likes/follows/shares etc)
- A player/parent suggestion: Hunter Breast Care Foundation – Pink Sock drive, with proceeds going to the foundation. (Have asked for more info. In principle, sounds like a great initiative for the club to be a part of). Info to follow.
- **ACTION:** Send any photos of junior players wearing Tillys merchandise to Bec. [AI 162]

11. **Uniform & Equipment Coordinator Report (Liz)**

- Molycop shirts for NPM have been ordered
- All club managers, coaches and committee members have been ordered
- My Club Mate made orders difficult when orders made were different to what supplier received but all sorted now.
- Liz to arrange another uniform try on session post-registration
- Liz investigating other apparel items eg hair accessories, scarves, socks

12. Fundraising Report (Lauren)

Raffles

- Raffles have been getting a good turn out. Let's please encourage teams to come along and support the club. Noting not many junior teams have dates if they could organise a team dinner or something along those lines on one of the raffle nights.
- Feb 2nd Sabres
- March 1st CATS
- April 5th 23s
- May 3rd Spitfires
- June 7th Raptors
- July 5th Cruisers
- August 2nd Hornets
- Sept 6th Avengers
- Oct 4th Titans
- Nov 1st Maes
- Dec 6th Wedgetails

Trivia night – Sat 25th May

- Theme has been picked as Olympics
- I've got the help of Liz and Nicole.
- We will sort out some decorations and if we need help will source some.
- Reminded for all teams to supply a gift.
- If all teams could supply a gift for the Tombala Raffle that would be appreciated.

Pie Drive – pick up from bowling club Friday 5th July.

- Hand out 25th May, receive back 15th June
- Have booked in the time with Thompsons.
- Noting that Thompsons have pulled off a lot of menu items from there fundraising list. Will continue this year and review after final orders to see how profitable it is for us.

13. Social Coordinator Business (Nadine)

- Nil to report

14. Tri-Series Report (Jane)

- Nick advised that Georgie Barber has had to withdraw from the 23 VALKYRIES. He and Hannah are looking at another shooter this week.
- Nicole received feedback from Norths that Champs team gave them a great run for their money

15. Any Other Business:

- Liz moved budget of \$250 for trivia night expenses

Seconded: Dwight

Carried

16. Next Meeting: Monday 3 June 6pm.

Janine to check availability of bowling club

Meeting Closed: 7.30pm

Janine Curtis

Secretary

Committee Action Items as at 30 April 2024

	Action Item	Lead	Due by	Status
2	Regular review of goals and tasks	Secretary	May 2024	Standing agenda item two or three times per year
12	Promote rego through Club signage	Nicole	12 Oct 22 April 2023 July 2023	<p>MWBC advised they would be happy to have their sports club signage up permanently. [Nick] 28/11/22: Quotes received. [Nick 29/12/22]" Nick has received 10 x coreflute signs 900mm x 600mm CM 23/01/22. Meeting will defer decision re large sign until later in the season. For April meeting. CM 03/04/23. Meeting will defer decision re large sign until at least July CM 26/6/23. Nicole advised she is liaising with Baseball and Cricket Clubs re potential to create single large sign that acknowledges sponsorship to several sports Clubs. CM 7/8/23. Nicole has engaged Cricket and Baseball clubs. She is waiting on final details from them, but reports that they are in favour of the intent. CM 6/9/23: No further details. Nicole to continue to chase up CM 5/2/24: Nicole to liaise re positioning of the new signage with manufacturer 4/3/24: Nil update 30/4/24: Waiting for manufacturer response</p>

	Action Item	Lead	Due by	Status
30	Update / refresh Club website	Asst CommsO / Nick	01 Jan 24	3/2/23 Nick discussed with and sent email to MCM who will send other design options via email. 24 Feb 23: Nick to engage MCM to see if we can separate database from website, and maintain emails. Intent is to possibly revert to PlayHQ website options. 3/12/23: Nick engaging with CommsO to determine best option for website update. 5/2/24: Nick has sent options to MCM and he and CommsO are waiting for a design to come back. 30/4/24: Nil to report
31	Explore vacation care activity or come and try netball session through WEMOOSH for example. Bec available to assist.	Strat Planners	2024	Strategic Planning Committee to review in 2024
ACTION ITEMS FROM 26 June 23				
80	Donna to present umpiring training proposal to Exec out of session	Donna	Closed	Exec to review proposal. Secretary to add agenda item for further discussion to be held at first meeting of 2024 and may require further focussed discussion 5/2/24: Donna has emailed proposal to Exec for consideration before the next meeting 4/3/24: Exec has not yet reviewed. To do out of session before the season start. 29/4/24: Exec approved out so session.
ACTION ITEMS FROM 07 Aug 23				
94	Nicole to contact MolyCOP re: continuing sponsorship. Uniform Coord to buy appropriate apparel as soon as members register	Nicole / Uniform Coord	Closed	6/9/23: Nicole advised no action as yet. However, Club to manage 2024 purchase at risk. 5/2/24: Nicole has advised that MolyCOP is willing to continue. Nicole to send formal request to them. 4/3/24: Blake has drafted letter for MolyCOP for Exec endorsement (see AI 150) 29/4/24: MolyCOP has confirmed ongoing sponsorship in email to Blake Curtis 26 March 2024

	Action Item	Lead	Due by	Status
	NEW ACTIONS FROM 06 Sep 23			
106	Amy to draft a change proposal re NNA forfeit rules for the Executive (Action: Secretary) to present to NNA	Amy / Janine	01 Oct 23	Email sent to NNA Secretary 16 Nov 23 5/2/24: Nick advised that he had an impromptu and informal discussion Donna Harrison. Details recorded in item 3 of meeting 05 Feb 24. Janine to revisit
107	Coaches and managers to get names of prospective umpires to the Umpiring Convenor early in 2024	Coaches / Managers	30 Jan 24	4/3/24: Names have not yet been provided to Donna 29/4/24: Complete
108	Buy up to five benches (at approx. \$55 per bench), with Nicole to arrange placing the "Currawong" and "Waratah Netball" logo on the benches	Nicole	Closed	Benches bought 8 th September. 26/11/23: Still in progress 5/2/24: Nicole advised logos will be completed before Round 1 4/3/24: Nicole to send stickers to Liz for application to benches.
110	Strat Rec #1: Set up a Netball board in the Bowlo	Nicole	01 Jan 24	26/11/23: In progress. Nicole has identified a position, and will engage the Bowlo. 5/2/24: Nicole we have a position for it, but waiting to see what is on it. Donna to provide a mockup 4/3/24: Ongoing
112	Strat Rec #5: Create a Comms strategy	CommsO	01 Jan 24	CommsO presented the Marketing Strategy, and will implement it and report against it in future meetings.
113	Strat Rec #6: Design an infographic to present our goals and values to the membership	Liv	01 Jan 24	5/2/24: With Liv no longer available, this will have to be taken up by someone else. Nick is seeking volunteers.
115	Strat Rec #8: Exec to discuss include hoodies, training shirts, and Molycop as part of compulsory uniform	Nick / Coaching Convenor	Closed	26/11/23: Coaching Convenor, icw Nick, to ensure coaches and managers enforce uniforms for players. Guidance to be provided at coaches and managers meeting.
	NEW ACTIONS FROM 16 Oct 23 AGM and Comm Meeting			
119	Source quote for new gazebo bag	Dwight	01 Jan 24	26/11/23: Still in progress 5/2/24: Ongoing 4/3/24: Ongoing Ongoing
120	Source pricing for pinnies bag to protect velcro patches	Liz/Coaching Convenor	Closed	26/11/23: Still in progress 5/2/24: Ongoing. Managers need to be aware of protecting our patches – to be briefed at coaches and managers meeting.

	Action Item	Lead	Due by	Status
	ACTIONS FROM 27 Nov 23 Committee Meeting			
124	Strat Rec #12: Continue to promote and attend more Carnivals	Team Managers		Ongoing.
126	Strat Rec #13: Consider option to have the Club participate in a local fun run or similar activity	Social Convenor	Closed	Park run is a potential option. Coaches to consider it as an option. Nadine to present options to the membership.
127	Strat Rec #14: Create a fun acronym/ jingle/ song / catch phrase to encompass our values	Strategy Committee		
128	Strat Rec #15: Implement recognition and reward to those that refer / recruit a friend	Exec	07 Sep 24	26/11/23: Nick to add question to registration in PlayHQ, and to track info across the season. Committee will then consider recognition at, for instance, end of the season 30/12/23: Question added to PlayHQ
129	Strat Rec #16: Create and review a retentions metric, and report back to Committee.	Registrar	09 Apr 24	
130	Strat Rec #17: Develop an exit survey	Strategy Committee	01 Jun 23	
132	Follow up sponsorship interest with Makin Mattresses.	Sponsorship Officer	01 Jan 24	Delayed awaiting appointment of new Sponsorship Officer 4/3/24: Blake needs more details from Kat Easton. 30/4/24: Blake has made contact and is awaiting a response
134	Draft document to formalise various levels of sponsorship and associated investments	Sponsorship Officer	Closed	Delayed awaiting appointment of new Sponsorship Officer. 4/3/24: Still in progress. Blake is prioritising getting letters to main sponsors (also see AI 151 (now closed))
136	Communicate the importance of our sponsorship relationships (particularly the Bowlo)	Sponsorship Officer / CommsO	01 Jan 24	Ongoing
138	Check if bingo is allowed for minors	Dave Cadogan	Closed	30/4/24: Not allowed for minors
139	Ensure @waratah emails are added to safe sender filters	All Committee Members	01 Dec 23	Ongoing
140	Encourage all members to sign up and utilise TeamApp for messaging	Coaches and Managers	Closed	Ongoing 4/3/24: Reminder to be briefed at coaches meeting
	ACTIONS FROM 05 Feb 24 Committee Meeting			
142	Hannah to determine date for Coaches and Managers briefing	Coaching Convenor	Closed	Coaches briefing confirmed for 23rd March 10am -12pm at the Bowling Club
144	Donna to present summary of new rules at coaches & mangers briefing session	Umpiring Convenor	Closed	

	Action Item	Lead	Due by	Status
145	Emily to prepare plan for how refreshed logo could be introduced	Comms Officer	Closed	Business as usual
146	Nicole to engage MWBC if an out-of-area venue would/would not be a conflict to our current sponsorship arrangement	President	06 Apr 24	There is no conflict. Nicole to approach out of area venue
147	Dwight to send Nadine some social ideas from CATS	Dwight	20 Mar 24	Ongoing
	ACTIONS FROM 04 Mar 24 Committee Meeting			
150	Nick to arrange a Registration Wash-up meeting with selectors and managers	Registrar	Closed	See Washup Report
152	Create a LinkedIn account so that there is more business exposure for sponsors	Comms Officer	Closed	Completed by sponsorship officer
	ACTIONS FROM 30 Apr 24 Committee Meeting			
153	Registrar to raise recommendations from Registration Washup at end of season review session	Registrar	30 Oct 24	
154	Liz to chair a sponsorship subcommittee and send recommendations to Exec	Liz	10 May 24	
155	Donna to advise Coaches and Managers of Umpiring Development options	Donna	10 May 24	
156	Nicole to add Blake as Facebook Admin	Nicole	10 May 24	
157	Coaches and managers to get photos of their teams in uniform	Janine	30 May 24	
158	Blake to source novelty cheque options	Blake	30 May 24	
159	Regularly remind dates of upcoming raffle night and importance of attending into Coaches & Managers Chat	Lauren	Nil	
160	Create Facebook post about upcoming raffles each month	Emily	Nil	
161	Investigate dates/times of finals series of Suncorp Super Netball and holding viewing at MWBC	Nadine	30 May 24	
162	Send any photos of junior players wearing Tillys merchandise to Bec.	Coaches / Mangers	30 May 24	

Attachment 2: Correspondence

IN	OUT	RESPONSE	ACTION
22/04 – NSW Office of Sport – successful grant application for \$3449			As above
16/04 – NNA calling for EOIs from members interested in joining NNA First Nations Round (Round 7 – 31May/1June) Working Group. First meeting 6pm Fri 3 May.		Circulated to coaches and managers	
	11/04 – Umpiring to NNA to clarify number of umpires required for Reserve duty	2 per team required	
10/04 – NNA advising that Senior Div 3 Albion Spirits are now called Shout Brewing Co		Forwarded to Div 3 team	
09/04 – NNA advising of Borrowed Player Policy and Tri-Series Outline		Secretary to forward	
07/04 – NNA advising that canteen duty will now include BBQ duty			
05/04 – Netball NSW advised of upcoming sessions: Gender Diversity in community netball 16 April; Concussion management 30 April; Online safety 16 May; Complaints Handling 30 May		Secretary to forward	
06/03 – NNA calling for volunteers ie Coaching Convenor, Canteen Manager, Media Officer, Senior Point Score Recorder			Please advise secretary@newcastlenetball.com.au if interested
11/04 – Letter from Tim Crakanthorp MP congratulating us on successful grant			



Waratah Netball Club

Rego Washup and Lessons Learned

24 March 24 at 9.30AM

Attendees: Nick Osborne (Registrar), Bec Farquharson, Jacquie Garcia, Dwight Graham, Janine Curtis, Donna Endresz, Jackie Jukes, Nicole Cadogan,

1. The Registrar held a Washup and Lessons Learned meeting to seek improvement for the registration and selection process. He noted the following areas of particular focus:
 - Timing – closing off registrations earlier to allow more time to manage teams and selections.
 - Comms: Getting the key messages across to everyone
 - Trials: Areas for improvement
 - Announcements: Do we need to improve the way we notify people?
 - Reviewing the Team Selection Policy and Team Selection Procedures

2. Due to the time available, discussion was focussed on the points that the Registrar had emailed out beforehand. Notwithstanding, the discussion was open and effective, and the outcomes were as follows:

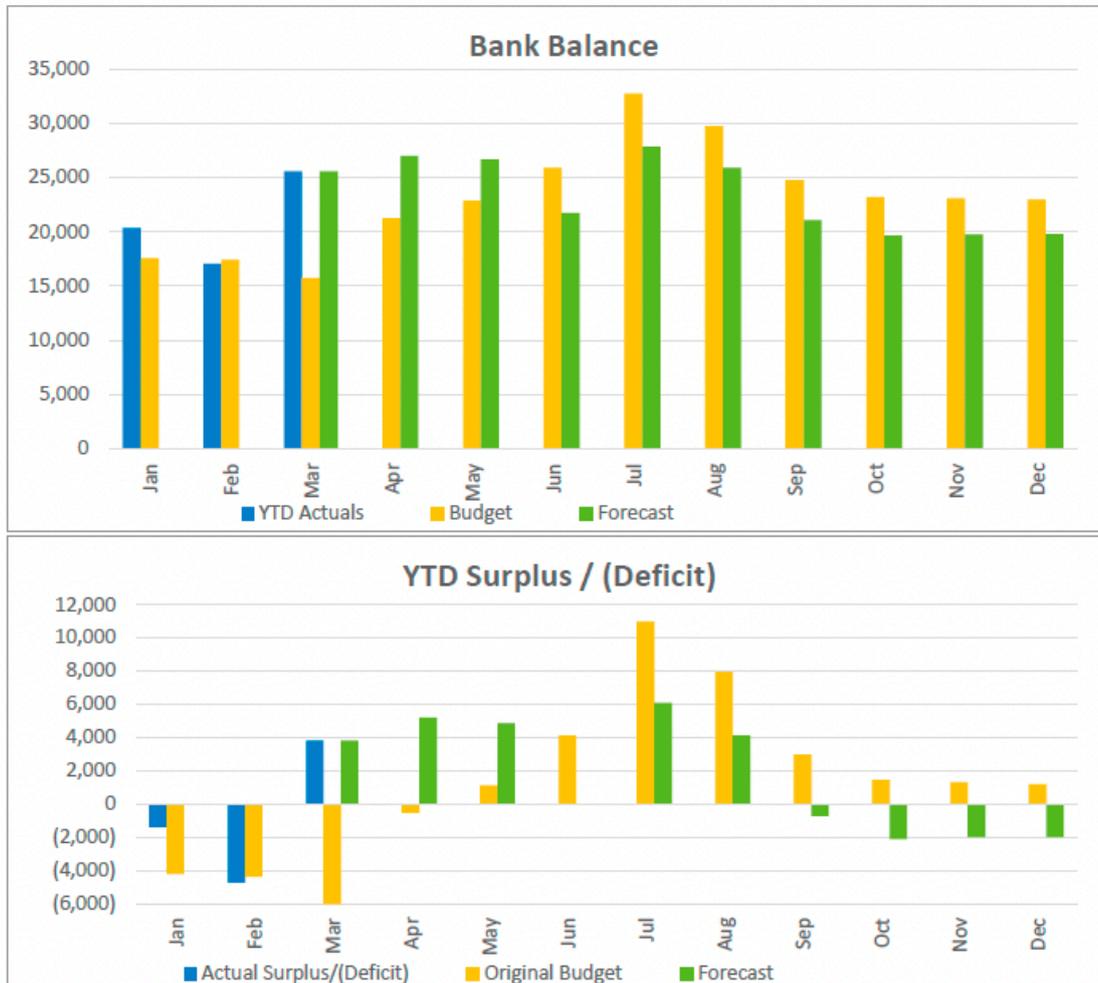
	Registration Dates & Timing	Actionee
1.	<p>The Registrar recommended closing off the registration deadline approx three weeks before the NNA deadline. This would enable coaches and managers to recruit extra players to either fill teams or form new teams if required.</p> <p>The meeting agreed that the Club must ensure that there are clear and unambiguous comms to the membership, particularly the junior teams (see Item 10).</p>	Registrar
2.	<p>The Club should set and communicate a firm closing date for regos. We can then say that regos are closed but we will check if we can accommodate later registrations, rather than allowing members to have an expectation they will be accommodated. This should be done as soon as NNA dates are available, but certainly by the end of previous year.</p>	Registrar icw with Coaching Coord
3.	<p>There was discussion as to whether we enable 'first in first served' or prioritise team spaces for previous members. In general, it was noted that having clear registration deadlines may alleviate the issue, but in any case we can take the decision to the Exec should we need to.</p>	Exec
4.	<p>It was agreed that it is not unreasonable or nor unrealistic to say "thank you for your interest, we are full please come and see us next year"</p>	Exec to note
5.	<p>It was noted that we need to ensure we have enough players to form additional teams in correct age and skill levels, and we need to have the coaching resources to do it</p>	Exec to note
6.	<p>Written feedback was provided to the effect that the Rego Day was well organised and a positive event</p>	Registrar to note

7.	The Tri-series rego process is messy with the Club having to register using personal credit cards or provide reimbursements to players. Either way, it was noted that the Club should be clear with communication and consistent with our messaging.	Registrar, Tri-series Coord
Communications		
8.	Preseason trials information should advise teams that large changes to their teams are a possibility. The Team Selection policy should be updated (Item 9 below) and made clear to all players.	Selectors, Exec
9.	Team Selection Policy and Team Selection Procedures need to be reviewed by Selectors and Execs	Selectors, Exec
10.	The Club should appoint a POC (for junior teams in particular) to pass rego information for following year. This is particularly important if there is likely to be a turnover in coaches and/or managers	Coaching Coord Registrar
Trials (Club and Tri-series)		
11.	It seemed that pre-season fitness was particularly targeted to the Tri-series teams. The Club should ensure that pre-season fitness is available for all members. It would also have given Selectors opportunity to see new players over a longer time frame	Coaching Coord, Selectors
12.	Both Tri-series and Club Selections need to be booked at an indoor venue. This means determining a date in the previous year to allow early booking of the venue.	Tri-series Coord, Coaching Coord
13.	The information provided in the EOIs worked well	Exec to note
14.	There was discussion over whether to have two courts running for trials, or to do it over two days. Two days seemed to be preferred. It was suggested that Sundays was a good option to ensure that indoor courts are available, and that we could consider doing higher divisions on one day, and lower divisions on another.	Selectors
15.	We should hold a pre-selection meeting to ensure clear roles and responsibilities and to make the selection process more efficient and effective (see Item 14 above)	Selectors
16.	It was noted that coaches should be prepared to discuss team selections with individual players before announcements are made, particularly if there is an expectation that certain members will be in a certain team. This is particularly relevant if a player is being moved to a lower grade.	Selectors, Coaches
Other Considerations		
17.	It was agreed that there should be a clear POC for new enquiries, or possibly one for juniors and one for seniors, and that that the POC(s) should have good awareness of the numbers of players in the teams.	Registrar
18.	It was agreed that we should determine training days and coaches before registration so that that members know before they register.	Coaching Coord
19.	The Coaching Convenors requested access to PlayHQ. The Registrar will action.	Registrar

Attachment 4: Treasurer's Report (March)



March 2024 Finance Report



Notes

YEAR-TO-DATE VARIANCES

At 31 March, we had \$25,581 in the bank, which is \$9,824 above where we had budgeted. The year-to-date operating result of a profit of \$3,799 is also \$9,824 above where we had budgeted.

The main drivers in the result being different to budget were largely timing issues (and which will catch up in following months):

- \$11,103 of registration revenue in March, bring total registration revenue to \$12,259, which is \$1,959 above budget (a permanent variance)
- \$3,500 of sponsorships were received:
 - \$3,000 from Currawong Aviation Trainings Services (budgeted to be received later in the year)
 - \$500 for Nettyheads shooting clinics (not budgeted)
- Apparel (uniforms) is always difficult to forecast:
 - Sales of \$4,521 are \$3,771 ahead of budget
 - Purchases of \$9,361 are \$564 less than budgeted
 - It is expected that there will still be a few purchases remaining plus any sponsorship-related purchases.



March 2024 Finance Report

- The main driver of the difference between the purchases and sales is the purchase of Triseris uniforms, which is mostly paid for by sponsorships.

Forecasting

I am forecasting we will have \$19,793 in the bank at year end, which \$3,173 less than budget. I am also forecasting the end of year result to be a loss of \$1,989, which is also \$3,173 less than budget.

The key drivers in this forecast being different to the original budget are:

- The variances noted above
- Reinstating of the fundraising revenue form the Bowling Club Friday night meat raffles totalling \$1,500 for the year
- The loss of OP Finance as a Triseires sponsor (\$3,000)
- Apparel sales are estimated at \$6,600 and purchases at \$17,404. This assumes \$4,500 of Tillys and \$2,500 Molycop related purchases. However, the Molycop related purchases may already been largely completed.
- Plus some carry forward expenditure for the purchase of balls (\$1,300).

Other - Payment Plans: Currently 3 players, owing \$477.



March 2024 Finance Report



Waratah Netball Club Inc

Financial Report

YTD, ending 31 March 2024

Income	2023 Month Budget	March Month Actuals	Variation Fav / (Unfav)	2023 YTD Budget	2023 YTD Actuals	Variation Fav / (Unfav)	2023 Budget	Forecast	Variation Fav / (Unfav)
Registration	3,600	11,103	7,503	10,300	12,259	1,959	12,479	13,238	759
Sponsorship & Grants	-	3,500	3,500	-	3,500	3,500	16,000	13,500	(2,500)
Fundraising	95	125	30	190	125	(65)	1,750	3,130	1,380
Pie Drive Income	-	-	-	-	-	-	7,000	7,000	-
Apparel Sales	500	2,800	2,300	750	4,521	3,771	2,500	6,600	4,100
Other Income	-	70	70	20	70	50	20	70	50
Presentation Fees	-	-	-	-	-	-	1,150	1,150	-
Total Income	4,195	17,598	13,403	11,260	20,476	9,216	40,899	44,688	3,789

Expenditure:									
Coach and umpire deve	83	-	83	250	-	250	1,000	1,000	-
Equipment	21	-	21	62	-	62	250	206	44
Coaching Equip & Balls	250	429	(179)	250	616	(366)	750	1,991	(1,241)
Pie Drive Costs	-	-	-	-	-	-	6,500	6,500	-
MyClubMate Fees	-	-	-	-	516	(516)	500	516	(16)
Preseason	250	283	(33)	250	283	(33)	1,250	1,250	-
Presentation	-	-	-	-	-	-	8,000	8,000	-
Presentation Vouchers	-	-	-	-	-	-	1,300	1,300	-
Court hire	150	-	150	400	-	400	2,145	2,145	-
Registration	2,055	1,151	904	6,055	5,727	328	6,555	5,727	828
Apparel Purchases	3,000	7,175	(4,175)	9,925	9,361	564	10,925	17,404	(6,479)
Fundraising Costs	16	-	16	33	-	33	300	300	-
Miscellaneous Costs	20	36	(16)	60	174	(114)	240	338	(98)
Total Expenditure	5,845	9,074	(3,229)	17,285	16,677	608	39,715	46,677	(6,962)
FY18-19 Inc/(Exp)	(1,650)	8,524	10,174	(6,025)	3,799	9,824	1,184	(1,989)	(3,173)

Bank Account		Petty Cash	
Balance at 01 Jan 23	21,782	Balance at 01 Jul 21	292
Total Credits	20,476	Income:	
Total Debits	16,677	Outgoing:	
Current Balance	25,581	Closing Petty C	292

Net Worth		Outstanding Debtors	
Bank Balance	25,581	Registration	-
Petty Cash	292	Uniforms	-
Less debtors	-		
Net Worth	25,873		
Increase/(Decrease)	3,799		

check ok

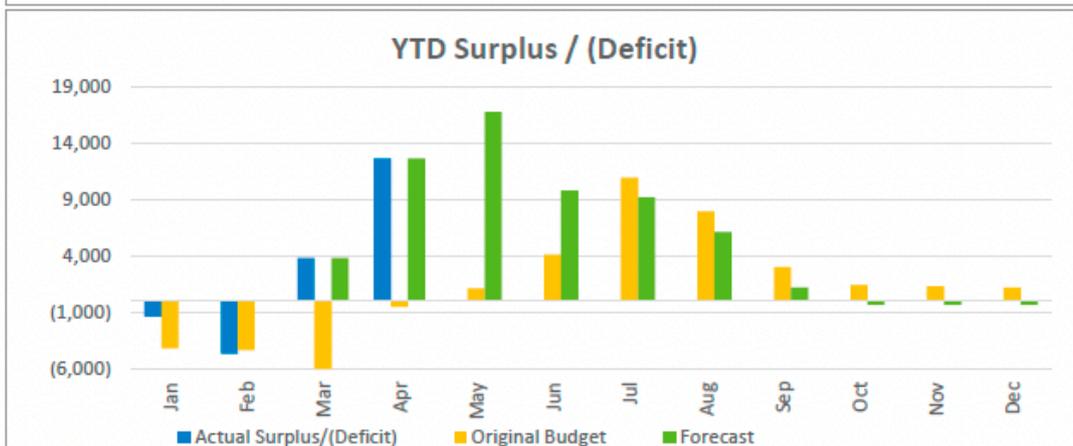
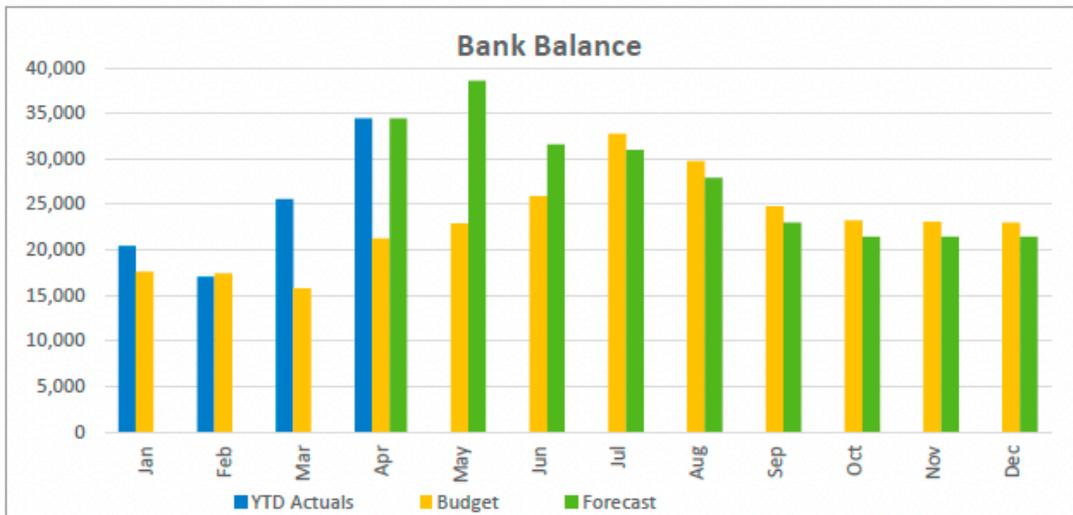
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DJ Graham
Dwight Graham
Treasurer

Attachment 4: Treasurer's Report (April)



April 2024 Finance Report



Notes

YEAR-TO-DATE VARIANCES

At 30 April, we had \$34,448 in the bank, which is \$13,197 above where we had budgeted. The year-to-date operating result of a profit of \$12,667 is also \$13,197 above where we had budgeted.

The main drivers in the result being different to budget were largely timing issues (and which will catch up in the following months):

- Total registration revenue of \$13,509, which is 12,869 above budget (a permanent variance). Note: we have 2 more teams than I budgeted.
- \$11,000 of sponsorships has been received:
 - \$3,000 from Currawong Aviation Trainings Services (budgeted to be received)
 - \$500 for Nettyheads shooting clinics (not budgeted)
 - \$5,000 from Tillys (budgeted \$4,500 to be received later in the year)
 - \$2,500 from Molycop
- Apparel (uniforms) is always difficult to forecast:
 - Sales of \$4,894 are \$2,744 ahead of budget
 - Purchases of \$9,568 are \$857 less than budgeted



April 2024 Finance Report

- It is expected that there will still be a few purchases remaining plus any sponsorship-related purchases.
- The main driver of the difference between the purchases and sales is the purchase of Triserie uniforms, Molycop shirts, coaches shirts, additional pinnies and subsidised coaches hoodies, which is paid for by sponsorships and club reserves.
- Wet weather court hire is only \$50 to date and we have not had a bill yet for the NNA courts.

Forecasting

I am forecasting we will have \$21,428 in the bank at year end, which \$1,538 less than budget. I am also forecasting the end of year result to be a very small loss of \$353, which is also \$1,538 less than budget.

The key drivers in this forecast being different to the original budget are:

- The variances noted above
- Reinstating of the fundraising revenue from the Bowling Club Friday night meat raffles totalling \$1,500 for the year
- The loss of OP Finance as a Triserie sponsor (\$3,000)
- Additional sponsorship revenue:
 - Mayfield West Bowling Club - \$4,000, which is \$1,000 above the budget and last year's amounts
 - Tillys - \$5,000, which is \$500 above the budget and last year's amounts
- Apparel sales are estimated at \$5,213 and purchases at \$16,947. This assumes \$5,000 of Tillys and \$2,000 more of Molycop related purchases.
- Plus some carry forward expenditure for the purchase of balls (\$1,000).

Other - Payment Plans: Currently 3 players, owing \$299.



WARATAH
NETBALL
CLUB

Waratah Netball Club Inc

Financial Report

YTD, ending 30 April 2023

Income	2023 Month Budget	April Month Actuals	Variation Fav / (Unfav)	2023 YTD Budget	2023 YTD Actuals	Variation Fav / (Unfav)	2023 Budget	Forecast	Variation Fav / (Unfav)
Registration	1,340	1,250	(90)	11,640	13,509	1,869	12,479	13,909	1,430
Sponsorship & Grants	6,000	7,500	1,500	6,000	11,000	5,000	16,000	18,449	2,449
Fundraising	95	251	156	285	376	91	1,750	2,836	1,086
Pie Drive Income	-	-	-	-	-	-	7,000	7,000	-
Apparel Sales	1,400	373	(1,027)	2,150	4,894	2,744	2,500	5,213	2,713
Other Income	-	60	60	20	130	110	20	190	170
Presentation Fees	-	-	-	-	-	-	1,150	1,150	-
Total Income	8,835	9,434	599	20,095	29,909	9,814	40,899	48,747	7,848
Expenditure:									
Coach and umpire deve	83	45	38	333	45	288	1,000	1,450	(450)
Equipment	21	-	21	83	-	83	250	967	(717)
Coaching Equip & Balls	250	-	250	500	616	(116)	750	1,991	(1,241)
Pie Drive Costs	-	-	-	-	-	-	6,500	6,500	-
MyClubMate Fees	-	-	-	-	516	(516)	500	516	(16)
Preseason	500	264	236	750	547	203	1,250	3,000	(1,750)
Presentation	-	-	-	-	-	-	8,000	8,000	-
Presentation Vouchers	-	-	-	-	-	-	1,300	1,300	-
Court hire	1,450	50	1,400	1,850	50	1,800	2,145	2,145	-
Registration	500	-	500	6,555	5,727	828	6,555	5,727	828
Apparel Purchases	500	207	293	10,425	9,568	857	10,925	16,947	(6,022)
Fundraising Costs	16	-	16	49	-	49	300	300	-
Miscellaneous Costs	20	-	20	80	174	(94)	240	318	(78)
Total Expenditure	3,340	566	2,774	20,625	17,243	3,383	39,715	49,161	(9,446)
FY18-19 Inc/(Exp)	5,495	8,868	3,373	(530)	12,667	13,197	1,184	(414)	(1,598)

Bank Account		Petty Cash	
Balance at 01 Jan 23	21,782	Balance at 01 Jul 21	292
Total Credits	29,909	Income:	
Total Debits	17,243	Outgoing:	
Current Balance	34,448	Closing Petty C	292

Net Worth		Outstanding Debtors	
Bank Balance	34,448	Registration	-
Petty Cash	292	Uniforms	-
Less debtors	-		
Net Worth	34,741		
Increase/(Decrease)	12,667		

check ok

check ok

DJ Graham
Dwight Graham
Treasurer

Attachment 5: Coaches and Managers Meeting

Our Purpose is to empower our members to shine, while enriching and connecting our community.
Our Values are Community, Integrity, Sportsmanship

Sportsmanship is an aspiration that a sport will be enjoyed for its own sake, with consideration for fairness, ethics, and respect, and a sense of fellowship with one's competitors. Noting that Sportsmanship is one of our Club values, all members of our Club must:

- Play hard, but play fair; "Intensity with integrity"
- Respect your officials, your opposition, your team-mates
- Appreciate good play, be it your team's, or your opposition
- Support all players who are struggling, including those on the opposition.

2024 Season

- 15 Teams registered this season
- 6 Junior Teams, 9 Senior Teams

The Coach

- You are the coach
- Be organised – always
- Set expectations early
- Be positive and make it fun
- Respect the game, your team and your opponent
- Help your players learn and grow from mistakes
- Develop versatile, confident players
- Play safe (clear courts, parental assistance with bathroom runs/water)

What are the characteristics of a good coach?

- sound technical knowledge of the foundation Netball skills and the rules governing the game
- awareness of the basic strategies, game tactics, routines and practices to complement that sound technical knowledge
- Have clear and firm speech to obtain and hold attention
- Be a good listener
- Be flexible and adaptable to change when it is required
- A genuine passion for Netball and the players under the coach's control
- A consideration of the players needs and feelings
- keep emotions under control
- Not expecting too much too soon. A lack of patience is possibly the greatest fault of the beginner coach
- Making every effort to give all players a fair and equal chance

Every learner is different – ensure you are using a range of strategies to ensure you players are learning (verbal and non-verbal cues/ instruction)

Resources

- <https://netsetgo.asn.au/>
- <http://my.netball.com.au>
- <https://knee.netball.com.au>
- <https://netfitnetball.com.au/>
- <http://nettyheads.com.au/>

Knee Program

Role of the Manager

On Game Day

- Pick up scoresheet (if you are allocated) and return it. The Manager is the scorer.
- Ensure post pads are on your court (if you are allocated) and return them (if required)
- Chat to parents, answer any questions, relay concerns to coach, and encourage parents to let the coach do their job.
- Call any players who are late

Support

Bec and Hannah are available to assist you if you need a spare hand. Bec trains on a Tuesday and Hannah on a Wednesday. Please don't hesitate to contact us if you need to discuss anything at all – training, games, positions, strategies. We are both more than happy to help out at training sessions and provide you with support.

Coaching Courses

Please email your coaching certificate to morganhannah225@gmail.com It is a requirement of the club to have obtained, at minimum, your foundation coaching certificate.

-Opportunity to build your skills with the development or intermediate course. Please let us know if these interests you and we will provide info on how the club can support you.

Coaching Books from Liz

Liz was wondering if anyone would be interested in a coaching handbook \$10. Maybe Liz can chat on this.

Complaints

The coach or manager should write a brief description of your complaint on the back of the scoresheet. Then advise the NNA office that you intend to lodge a complaint. And please ensure that the complaint goes via Executive for monitoring. Incident and Complaint form is available on the NNA website.

Courts

	Crt	4.00 - 4.30	4.30 - 5.00	5.00 - 5.30	5.30 - 6.00	6.00 - 6.30	6.30 - 7.00	7.00 - 7.30	7.30 - 8.00	8.00 - 8.30
Mon	3					Maes	Maes	Maes		
Tues	1		Superstars	Superstars						
	2		KittyHawks	KittyHawks	KittyHawks					
	1			Carebears	Carebears					
	2			Ravens	Ravens					
	1					Raptors	Raptors	Raptors		
	2					Cruisers	Cruisers	Cruisers		
Wed	11		Goldies	Goldies	Goldies	Valkyries	Valkyries	Valkyries	Valkyries	
	12		Capris	Capris		Sabres	Sabres	Sabres	Sabres	
	11 or 12					Cats	Cats	Cats	Cats	
Thurs	3	Pkway				Avengers	Avengers	Avengers		
	30	Pkway				Titans	Titans	Titans		
	21	Pkway				Spitfires	Spitfires	Spitfires		
	26	Pkway				Wedgetails	Wedgetails	Wedgetails		