

Management Committee Meeting

Monday 17th May 2021.

Meeting Opened: 7:04 pm

Present: Jane Stoodley (Secretary, Coaching Convenor), Nicole Cadogan (President), Jackie Jukes (Vice President), Nick Osborne (Registrar), Dwight Graham (Treasurer), Alex Connell (Titans)

Apologies: Amy Kahler (Wedgetails), Isobel Stoodley (Wedgetails), David Cadogan (Unicorns), Veronica Lange (Goldies), Lauren Jukes (Cheetahs and Kittyhawks), Bella Rasche (Kittyhawks), Erin Cullen (Phantoms), Donna Endresz (Communications Officer & Titans), Bec Farquharson (Carebears), Nadine Galloway (Spitfires), Ellie Stanley (Umpire Convenor), Caitlin Boyes (Carebears), Liz Gold (Uniform & Equipment Officer)

1. **Previous Minutes**: The Secretary moved that the minutes of the meeting on April 22nd, 2021 be accepted as a true and accurate record. Seconded: Nicole Cadogan Carried.

2. Outstanding Business:

- A. <u>Bowling Club Membership:</u> Bowling Club Membership cards have been distributed to all members who expressed an interest in receiving a social membership.
- B. <u>Swifts Tickets:</u> All tickets for two games have been sold and two tickets for one other game. Further Facebook posts are needed to further promote this opportunity. <u>ACTION:</u> NICOLE
- C. <u>Late Refunds Policy</u>: It was agreed that any player withdrawing before the commencement of the season would be required to return any free Club attire. With this amendment the Late Refunds Policy was accepted with effect 17th May 2021.

3. Out of session Business:

IGW 23s needed to recruit a mid-court player to cover for team injuries. A pro rata fee was decided upon as the player could not be registered as a casual (casuals cannot be used for GBS) and as she could not commit for all games of the remaining season was reluctant to commit at the full cost. IGW 23 sponsorship will be used to cover the deficit in registration.

The executive agreed to ratify that decision.

Note: The Inner Glow Waratah Sponsorship was to cover \$15x 10 registration deficit, patches with the sponsor's name on, and umpiring for the season. A small amount remained which will be used in this case, to ensure the team has player coverage while injuries are an issue. In future seasons, it is anticipated that any sponsorship obtained for the 23s may be used for registration fees or uniforms. This will be clearer when the tiered sponsorship structure is defined.

4. Treasurer's Report: See attached

5. Other Reports:

A. Registrar's Report:

The Registrar is tracking:

4 x Casual players
Melanie Richards (Wedgetails)
Mel Pearsall (Cheetahs)
Kate Griffin (Wedgetails)



Caitlin Boyes (Phantoms)

3 x Late withdrawals

Sarah Blake (Titans). Played two games. Posted to Adelaide Cassie Dunlop (Hornets) Played one game. Medical Carla Killen (Hornets). Played one game. Medical

7 x late registrations as follows:
Kate Robinson (Rd 1) (Phantoms)
Brianna Mason (Rd 1) (Kittyhawks)
Tyleele Metcalf (Rd 1) (Titans)
Sarah Wells (Rd 3) (Hornets)
Olivia Lane (Rd 4) (Phantoms)
Bree O'Neill (Rd 6) (Hornets)
Jas Gibson (Rd 6) (Titans)
Holly Blackham (Rd 7) (IGW)

The Registrar, Nick Osborne, moved that the late withdrawals be refunded a proportion of the Club fee as per Late Refunds Policy. Seconded Dwight Graham.

An argument was made against refunding for pregnancy however as the player concerned was a long standing Club member and continued to support the team, the motion was accepted 4-1.

The 3 x Late withdrawals will be refunded the Club component of the Club Fee. ACTION: Dwight Graham

B. Fundraising / Social Convenor:

Trivia night:

- questions are done and ready
- Nicole is printing everything off
- have organised a bottle of alcohol from club
- Nicole has 52 card board, cards, dots, jokers etc.
- just needing to buy little prizes for winners of games
- last I heard most teams are organised with prizes etc for tombala.

Lauren Jukes

C. Coaching Convenor:

The Coaching Convenor proposed an In-house "Skills, Drills & Strategies" session for all Club coaches. An appropriate date and time were requested with Tuesday June 29, 5:30-7pm suggested. It will be held at Mayfield West Bowling Club. First drink will be free for attending coaches.



Newcastle Netball Association (NNA) have received a grant towards Coach training. They have 75 positions available for the online Foundation Course. Interested coaches should contact Babette Armstrong, NNA Coaching Convenor, for more details.

Jane Stoodley

D. Umpiring Coordinator:

Reserve umpires must stay for full game period due to Covid requirements.

Congratulations to Georgia Green as she has been promoted at Newcastle and is now umpiring 23s games.

Ellie Stanley

E. Communications Officer:

Thanks to the coaches and managers who have sent through photos and team updates. Our Facebook page is having a lot more interaction from members. As is Instagram.

I would like to be able to showcase our senior teams too. Please send me photos and information about their teams. ACTION: Team mangers to forward team photos and news to comms@waratahnetball.asn.au

I am putting together a slide show for the end of the year with all the photos I receive.

Below are the reports from Facebook showing what posts received the most interaction, the breakdown of our followers and new followers. 88% of followers are women. We have had 5 New page likes and 5 new followers. The Spitfires team profile reached 699 views. This shows that people love to see our teams.

Donna Endresz

6. Correspondence

IN	OUT	RESPONSE	ACTION
27/4/21			No Action required
NNA – NNSW Memo on			
AGM, Council Meeting			
Minutes and AGM			
mInutes			
28/4/21			No action required
NNA – Blues eNews –			
2021 NSW Community			
Sports Awards			
2/5/21 NNA – Minutes of			No action required
the Council meeting 8/3			
2/5/21 Tim			No action required
Crackanthorpe – April			
Community Update			
2/5/21 NNA – Newcastle			Distributed to teams
Netball Newsletter			
3/5/21 NNA – Newcastle			No Action required
My Community Directory			



5/5/21 NNA – National			No Action required
Primary Games Flyer			
5/5/21– Netball NSW			Distributed to coaches
Coaches Connect &			
Learn			
5/5/21 NNA - Giants			No Action required
home game package			
6/5/21 NNA – Netball			No Action required
NSW re Covid			
Requirements			
11/5/21 NNA – Contact	Letter sent to council	Responses from Corrie	Foundation Course info
info for Newcastle	contacts re condition of	Holford and Councillor	sent onto coaches
Council to facilitate	courts and lighting	Clausen and Rachel	
emails re court	limitations	McCorkey indicating	
condition.		that the issues were	
Notification of grant for		being addressed.	
Foundation course			
13/5/21 NNA – Netball			No Action required
NSW Memo re Netball			
Australia governance and			
Covid reminders			
15/5 NNA –			ACTION:
Reconciliation Week 27			Communication Officer
May – 3 June			to promote.

7. New Business:

• Club Grant from Wests is closing 31st May. ACTION: Jackie Jukes to follow up details and possibly recruit assistance from Janine Curtis for application.

8. Next Meeting Date: 29th June 7pm, after Coaches Q & A

Meeting Closed: 8:10pm



Notes

YEAR-TO-DATE VARIANCES

In April there was \$886 of revenue and \$2,199 of expenditure, with the bulk of revenue being made up of registrations, while the first half of the cost of the hoodie purchase was the bulk of the expenditure.

At the end of April we had \$18,289 in the bank. This is \$7,789 above where we had budgeted and our current operating result of a profit of \$6,644 is also \$7,789 above budget. The main drivers in this result are:

- Registrations and court fees (Lights) are lower than expected due to the new charging regime of NNA for lights and registrations not increasing (except 23s). This currently accounts for a \$1,179 lower costs (than budgeted), despite rego revenue actually being slightly (\$321) up on budget.
- We received the following unbudgeted income:
 - o \$1,000 grant for the NSW government
 - o \$1,500 in sponsorship from the Bowling Club for the 2020 season
 - \$1,500 from Port Waratah Coal for preseason training
 - A further \$1,500 from Port Waratah for uniforms for Juniors, Of which we have now used as a deposit on the hoodies we are purchasing.
 - An additional \$1,000 of sponsorship from the Bowlo Club (on top of their annual \$3,000 sponsorship) to subsidise the 23s registration costs, of which we have so far spent an additional \$60 on umpiring.
- We have spent \$1,174 on end of season activities, whereas we had budgeted a net cost of \$3,950 for a presentation

We have \$215 outstanding rego fees. I continue to follow up players and coaches.

FORECAST

I am forecasting that we will finish the financial year with \$16,009 in the bank and a surplus of \$4,363. This is based on the following assumption(s):

Spending a further \$1,500 on uniforms

<u>OTHER</u>

Nil



Waratah Netball Club Inc

Financial Report

YTD, ending 30 Apr 2021

	2019-20	April Month	Variation	2019-20 YTD	2018-19 YTD	Variation	2019-20		Variation
Income	Month Budget	Actuals	Fav / (Unfav)	Budget	Actuals	Fav / (Unfav)	Budget	Forecast	Fav / (Unfav)
Registration	8,195	666	(7,529)	24,695	25,016	321	24,695		721
Sponsorship	0	0	0	3,000	8,500	5,500	3,000	8,500	5,500
Fundraising - Trivia	1,200	80	(1,120)	1,200	80	(1,120)	1,200	80	(1,120)
Fundraising - Other	750	0	(750)	2,000	628	(1,372)	3,000	628	(2,372)
Pie Drive Income	0	0	О	0	0	0	3,000	3,000	0
Uniform Sale	0	0	0	500	950	450	500	950	450
Other Income	42	140	98	417	1,221	804	500	1,303	803
Presentation Fees	0	0	0	650	0	(650)	650	0	(650)
Total Income	10,187	886	(9,300)	32,462	36,395	3,933	36,545	39,877	3,332
Expenditure:									
Coaches Courses	58	0	58	583	150		700		(434)
Equipment	0	0	0	300	143	157	500		(157)
Other - Office	8	0	8	83	0	83	100		(83)
Coaching Equip & Balls	0	0	0	850	960	(110)	1,050		(90)
Pie Drive Costs	0	0	0	0	0	0	2,700		0
Trivia Night	0	0	0	0	0	0	0		0
MyClubMate Fees	0	0	0	0	464	(464)	450		464
Preseason	0	0	0	600	1,412	(812)	600	1,412	812
Petty Cash	0	o	0	О	0	0	0	0	0
Presentation	О	o	0	3,800	1,174	2,626	3,800	1,175	(2,625)
Presentation Vouchers	О	o	О	800	0	800	800	0	(800)
NNA Rego & Courts	100	285	(185)	19,930	18,751	1,179	20,130	18,951	(1,179)
Rego & Other Refunds	180	0	180	1,560	2,337	(777)	1,850	2,627	777
Social Memberships	0	0	0	250	0	250	250	0	(250)
Uniform Purchases	0	1,500	(1,500)	1,200	3,810	(2,610)	1,200	5,310	4,110
Fundraising Costs	1,000	0	1,000	3,500	0	3,500	4,000	0	(4,000)
23s Other Costs	0	60	(60)	O	60	(60)	0	270	270
Miscellaneous Costs	50	354	(304)	150	488	(338)	250	538	288
Total Expenditure	1,397	2,199	(802)	33,607	29,750	3,856	38,380	35,484	(2,896)
FY18-19 Inc/(Exp)	8,790	(1,313)	(10,103)	(1,145)	6,644	7,789	(1,835)	4,393	6,228

Bank Account		Petty Cash	100
Balance at 01 Jul 19	\$11,645.52	Balance at 01 Jul 19	\$132.50
Total Credits	36,394.52	Income:	
Total Debits	29,750.41	Outgoing:	
Current Balance	\$18,289,63	Closing Petty C	\$132.50

Net Worth		Outstanding Debtors	
Bank Balance	\$18,289.63	Registration	\$0.00
Petty Cash	\$100.00	Uniforms	\$0.00
Less debtors	\$0.00		
Net Worth	\$18,389.63		\$0.00
Increase/(Decrease)	\$6,744.11		

Dwight Graham Treasurer